

# Delivering Exceptional Healthcare



SANSUM  
CLINIC  
20  
17  
ANNUAL  
REPORT



Ridley-Tree  
Cancer Center  
at Sansum Clinic

Members of the Executive Team and Board of Trustees, left to right: **Matthew Kunkel**, Vice President of Oncology Services, **Chad Hine**, Chief Operating Officer, **Janet A. Garufis**, Chair, Board of Trustees, **Dr. Kurt N. Ransohoff**, CEO and Chief Medical Officer

# Delivering Exceptional Healthcare

**Janet A. Garufis** was appointed chair of the Sansum Clinic Board of Trustees in January 2017 and was instrumental in navigating our organization through the complexities of the modern healthcare system. Under her leadership, and with thanks to former board chair **Vicki Hazard** and all of our trustees, our doctors and staff can focus on taking care of patients knowing we are in good hands with some of the most accomplished business leaders in the community.

We received national recognition in a number of areas that are highlighted in this report, notably, groundbreaking **new procedures in our Cardiology department**, the **redesign of our Primary Care departments** to the **Patient-Centered Medical Home** model of care, and optimization of **the Wave**, our electronic health record system. Medical excellence is a never-ending journey and this is meaningful recognition of our efforts to stay ahead of the curve and drive change in how our patients receive their care.

Sansum Clinic, in partnership with the **Cancer Foundation of Santa Barbara**, celebrated the success of the **Campaign for Our New Cancer Center** which resulted in more than **\$48 million raised** and led to the **grand opening of the new Ridley-Tree Cancer Center at Sansum Clinic** in September 2017.

Sansum Clinic was faced with a controversial decision when the **End of Life Option Act** (passed in June of 2016) took effect, allowing mentally capable, terminally ill patients with six months or less to live to become eligible to receive medication from their physician to bring about a peaceful death. At the moment, the law is under review in the California Court of Appeal,

but Sansum Clinic wanted to make this option available for patients in our community who need it, while still allowing individual physicians to opt out.

The **health insurance landscape changed** for thousands of patients in July 2017 when Anthem Blue Cross – the sole provider of individual health plans in Santa Barbara County – announced it would discontinue offering individual health plans. We were able to act quickly due to our long-standing relationship with Blue Shield to establish a contract that has enabled us to provide **continuity of care for our patients** with individual plans.

The industry's shift toward **value-based payment models** means Sansum Clinic is becoming increasingly reliant on data in order to document, measure, and report our quality and cost. We have made significant investments in our **internal data warehouse** and **electronic health record** to ensure we have the ability to meet these needs now and into the future.

The end of the year brought the **devastating Thomas Fire** and, soon after, the **debris flow in Montecito**. As a community we grieve for those who lost loved ones and homes, which included some of our own physician staff. We also wish to **thank our physicians and employees** whose consistent dedication to our patients enabled us to remain fully operational during this time. We are so grateful for their commitment in times of crisis to deliver exceptional care to our patients, something we have been doing for more than 97 years.

**It is our pleasure to share this 2017 Annual Report** to highlight those initiatives that embody the mission of Sansum Clinic to provide an excellent healthcare experience, recognizing our first priority is the patients we serve.



**Kurt N. Ransohoff, MD, FACP**  
CEO and Chief Medical Officer



**Chad Hine, MBA**  
Chief Operating Officer





## 4 Fulfilling Our Promise

Ridley-Tree Cancer Center

Key Partners

Sculpture: "The Dance of Life"

Elings Oncology Building

Healing Garden

Wolf Education & Training Center

Elly Nadel Music Therapy Program

Santa Barbara's First

Fellowship-Trained Surgical Oncologist

Excellence in Radiation Oncology



## 10 New Technology

Utilizing Information Technology for Better Healthcare Outcomes

Advancements in Cardiology

State of the Foothill Surgery Center at Sansum Clinic

Enhanced Technology in Ophthalmology

Advancements in Radiology

New Nuclear Medicine Technology for Increased Safety and Comfort

Occupational Medicine Software Upgrade

Online Payment Portal Launch

Modern Technology Drives Patient-Centered Online Experience

Coastal One Health Partners

Primary Care Provider and Department Scorecards

Press Ganey Patient Experience Program

Advance Care Planning Services

Care Management Program

Prescription Navigator Program



## 20 Awards & Recognition

Reaccreditation from the Institute for Medical Quality

Medicare Advantage Stars

Sansum Clinic Awarded APG Elite Status

Target BP Program

Patient-Centered Medical Home Recognition

Digital Health Innovation Helps Improve Diabetic Patient Outcomes

McNamara Fund for Professional Enrichment & Education

Nursing Scholarship Recipients

Dr. Erno S. Daniel Legacy Award



28



42



45



37

## 26 In the Community

- 2017 Health Education Annual Report
- Health Education Programs & Services
- Instructors, Presenters, Facilitators & Leaders
- Healthy People Healthy Trails
- Visiting Professor of Surgery 2017
- Sansum Clinic and the Santa Barbara Neighborhood Clinics

## 34 New Physicians and Providers

## 36 Sansum Clinic by the Numbers

## 38 Financial Statements

## 40 Philanthropy

- Philanthropy at a Glance
- Philanthropic Support
- Lovelace Fund for Medical Excellence
- 215 Pesetas Lane Remodel
- Pesetas Prescription Pharmacy
- Newly Designed Health Resource Center
- Allergy & Immunology Department
- Pediatrics & Adolescent Medicine Department

## 50 Thank You to Our Donors

## 52 Physician & Staff Supporters

## 53 Sansum Clinic Legacy Society

## 54 Donors to the Ridley-Tree Cancer Center

## 57 Sansum Clinic Board of Trustees

# Fulfilling Our *Promise*...



*Campaign cabinet members Dan Gainey, Sue and Ed Birch, Maryan Schall, Lady Leslie Ridley-Tree (chair) and Peter MacDougall*

In September 2017 we entered a new era in cancer treatment for our community with the opening of the **Ridley-Tree Cancer Center at Sansum Clinic**. This facility centralizes all our outpatient cancer care in Santa Barbara by bringing together medical and radiation oncologists, surgeons, genetic counselors, patient navigators, nutritionists, clinical researchers, social workers, wellness practitioners and all our dedicated staff under one roof.

From architects and philanthropists to physicians and steel workers, we witnessed firsthand that it takes a village to turn a decade-long dream of a new regional Cancer Center into reality. We owe a debt of gratitude to our “village” – our trustees, steering committee, volunteers, physicians, staff, patients and most of all to our many generous donors.

Working together with **Sansum Clinic** and the **Cancer Foundation of Santa Barbara**, campaign chair **Lady Leslie Ridley-Tree** and campaign cabinet members **Dan Gainey, Ed and Sue Birch, Maryan Schall** and **Peter MacDougall** led the Campaign for Our New Cancer Center which resulted in more than **\$48 million raised** for the new Ridley-Tree Cancer Center.

There’s a reason behind the Cancer Center’s new name, and she is Lady Leslie Ridley-Tree. Lady Ridley-Tree is a tireless supporter of many causes important to our Santa Barbara community. She has put her resources to work to make Santa Barbara a community where every life can be enriched and lived well.

We are proud that our new name is synonymous with hers, and we will work hard to ensure our standards, our caring and our excellence equal hers.

## Key Partners

Development and construction was led by **Gary Bruno** and **Mike Bogna** at **G.L. Bruno Associates**, a seasoned specialty firm dedicated to the needs of the healthcare industry within the western U.S. Architect **Brian Cernal** of Santa Barbara architecture firm **The Cernal Collective LLC** teamed up with the healthcare design firm **Boulder Associates**.



**CEARNAL  
COLLECTIVE**





**Ridley-Tree Cancer Center**  
at Sansum Clinic

**CANCER FOUNDATION**  
of SANTA BARBARA

## Sculpture: “The Dance of Life”

The work of **Aris Demetrios** is the showcase piece within the Ridley-Tree Cancer Center. Commissioned by **Herb and Elaine Kendall**, “The Dance of Life” greets patients, visitors and staff as they enter the building. The sculpture is a reminder that we are all on a unique, ever-changing journey. Mr. Demetrios has successfully completed a series of monumental public sculptures across the United States, and we are grateful to be the home of The Dance of Life.

Special thanks to **Bobbie Rosenblatt**, Art Committee Chair and longtime supporter of Sansum Clinic. Her passionate dedication to this effort resulted in the generous outpouring of gifts of art from artists and art collectors in our community. She and her husband **Eddie** donated two **Hank Pitcher paintings** for the new Ridley-Tree Cancer Center. We cannot thank her enough for her leadership support.

*“It’s so inspirational to see Santa Barbara with a Cancer Center as good as any other – anywhere. I’m so happy to have been part of making this a reality.”*

– **Lady Leslie Ridley-Tree**

*“How wonderful it is for patients in our community to have the Ridley-Tree Cancer Center. Everything a patient needs to get through cancer is offered here in one modern facility.”*

– **Anne Towbes**, Cancer Center supporter since 2002

*“Cancer affects so many people in our community. It’s important that we maintain the exceptional level of care the Cancer Center offers...and, through our philanthropy, increase it with the new Cancer Center building.”*

– **Maryan Schall**, Sansum Clinic Board, Honorary Trustee



*Local sculptor, Aris Demetrios designed “The Dance of Life” sculpture that welcomes all patients, caregivers and staff as they enter the building*



*Art committee chair Bobbie Rosenblatt (pictured fifth from the left) with staff photographers*

## Elings Oncology Building

**TWO STATE OF THE ART RADIATION TREATMENT MACHINES** – The Elekta Versa HD™ linear accelerators enable highly sophisticated treatment while reducing treatment times, and can be found at world-class cancer centers including MD Anderson, UCSF and Johns Hopkins.

**EXPANDED CAPACITY** - to handle the continued increase in patient volume that the Cancer Center has experienced since 2012 as baby boomers reach age 67, the average age of our oncology patients.

**MEDICAL ONCOLOGY INFUSION SUITES** - offering patients the choice of receiving treatment in private, semi-private or more social areas. Floor-to-ceiling windows are available for many of the bays with panoramic views of the Mesa, the Santa Ynez Mountains and half-acre Healing Garden.

**TWO SURGICAL ONCOLOGY OUTPATIENT PROCEDURE ROOMS** – eliminating the need for patients to go to a separate medical facility to meet with surgeons or have in-office procedures.

**RESEARCH DIVISION** - partnering with US Oncology Research Network, Translational Research in Oncology (TRIO-US), leading pharmaceutical companies and universities to access clinical trials that deliver the best treatments science has to offer.

**PATIENT SUPPORT AND INTEGRATIVE SERVICES** - including patient navigation, genetic counseling, oncology nutrition, oncology social work services, music therapy, wellness and community outreach.

**CANCER RESOURCE LIBRARY** - offering a welcoming place where patients and families can find current, comprehensive information about all aspects of cancer.

**ROOFTOP PATIO** - this outdoor space provides a comfortable area for patients and family members to relax in between appointments.

**THREE-STORY PARKING GARAGE** - featuring 180 spaces for patient convenience.



The new Ridley-Tree Cancer Center





## Healing Garden

The half-acre Healing Garden, surrounded by shaded walking paths, benches and native landscaping provides a serene area for patients, families, caregivers and staff.

## Wolf Education & Training Center

An 80-seat, theater style center for continuing education of physicians, nurses, staff and the community.



Healing Garden



The Wolf Education & Training Center

## Elly Nadel Music Therapy Program

In 2017, the Ridley-Tree Cancer Center launched the **Elly Nadel Music Therapy Program**, the latest addition to the Center's comprehensive offerings of Supportive Care Programs. This new program provides music therapy services and support to cancer patients, family members and loved ones in a way that meets various physical, social, emotional and spiritual needs in a one-on-one or group setting.

*"Music reaches people on a level of deep healing in so many areas of their lives: dining, exercise, romance, and communication. The Elly Nadel Music Therapy Program, under the leadership of Saiping Lin, allows Ridley-Tree Cancer Center patients to explore these musical experiences throughout their cancer journey,"* said local philanthropist, **Julie Nadel**, who established the program with her late husband **Jack** in memory of his first wife, **Elly Nadel**.

This program, part of the wellness community at the Ridley-Tree Cancer Center, joins a wide range of offerings for patients that include yoga, art, nutrition classes and support groups. These services are offered free-of-charge and are open to patients, family members and caregivers.



Saiping Lin (left) with Julie Nadel

## Santa Barbara's First Fellowship-Trained Surgical Oncologist

Ridley-Tree Cancer Center welcomed the community's first fellowship-trained surgical oncologist, **W. Charles Conway, MD, FACS**, to its medical staff. Dr. Conway has eight years of high volume complex gastroenterology oncology experience. His expertise in surgical oncology expands the capabilities of the Ridley-Tree Cancer Center to encompass the three primary modalities of cancer treatment – Surgical Oncology, Medical Oncology and Radiation Oncology – ensuring patients can access all the care they need right here in Santa Barbara, close to home, family, friends and work.

A native of Michigan, Dr. Conway completed medical school and a general surgery residence at Wayne State University and the Detroit Medical Center. During that time, Dr. Conway completed a year in a translational research laboratory studying colon cancer cellular adhesion. He then entered the surgical oncology fellowship program at the John Wayne Cancer Institute in Santa Monica, CA. This fellowship program included broad surgical oncology training as well as focused study in the treatment of gastroesophageal cancers at the University of Southern California, and liver and pancreas cancers at Cedars-Sinai Medical Center. Dr. Conway then accepted a position at Ochsner

Medical Center in New Orleans, LA where he practiced for eight years. At Ochsner, Dr. Conway performed more than 250 Whipple procedures. His practice was also high volume for liver and esophageal cancer operations, and included complex pancreatobiliary resections that involved vascular reconstruction. He performed the first fully robotic Whipple procedure in Louisiana, and started the state's only total pancreatectomy with autoislet transplantation program for chronic pancreatitis.

Dr. Conway continues to focus on the multidisciplinary care of patients with gastroesophageal, hepatic and pancreatic tumors at Ridley-Tree Cancer Center, performing in-patient surgeries at Santa Barbara Cottage Hospital.

## Excellence in Radiation Oncology

The **Radiation Oncology** department at the new Ridley-Tree Cancer Center was the first in southern California to receive the **American Society for Radiation Oncology (ASTRO) Accreditation Program for Excellence (APEX®)** designation.

The **American Society for Radiation Oncology (ASTRO)** is the premier radiation oncology society in the world. The department had to meet a list of rigorous, evidence-based standards for practicing radiation oncology and undergo a comprehensive on-site evaluation with an ASTRO team in order to become accredited. The achievement confirms the department's commitment to a high standard of safety and quality, as well as a targeted focus on effective communication and well-coordinated treatment plans. *"To do this in the midst of activating a whole new cancer center with patients under current treatment, along with other transitions and projects over the past year is truly amazing,"* remarks **Matthew Kunkel, MHA**, Vice President of Oncology Services.

The Cancer Center has been caring for patients for nearly 70 years and the new Ridley-Tree Cancer Center is enabling us to do an even better job of delivering big-city medicine with the small-town compassion for which we are known.



W. Charles Conway, MD, FACS

*The Cancer Center has been caring for patients for nearly 70 years and the new Ridley-Tree Cancer Center is enabling us to do an even better job of delivering big-city medicine with the small-town compassion for which we are known.*



*One of the two new Elekta Versa HD™ linear accelerators in the Radiation Oncology department*



*Ridley-Tree Cancer Center Radiation Oncology Group*

## Utilizing Information Technology for Better Healthcare Outcomes

An “*intentional shift*” is how **Barbara Conviser, MPH**, clinical informatics manager for Sansum Clinic, describes the focus of the Sonar team’s year-long work. With the **Wave electronic health record system** successfully managing and recording patient care data from over 1,000 staff members in 22 different clinical locations, the group pivoted toward using this data to directly affect medical outcomes and motivate positive change. “*We have increased our ability to make better decisions and guide our organization according to what the data is telling us,*” explains Barbara. The Wave software helps prioritize the medical issues for each patient and uses a series of alerts to help ensure that medical staff provides the most comprehensive care possible. These alerts focus on preventive screenings as well as health maintenance concerns. These powerful tools provide detailed snapshots and scorecards so physicians and their departments can gauge how accurately and efficiently they are meeting these quality measure goals. “*This truly shows a commitment across the organization to do our best to harness the power of the technology,*” notes **Sean Johnson, BSN, RN**, Sansum Clinic’s director of sonar analytics and electronic health records.

In response to this feedback from the data warehouse, Sansum Clinic was able to exceed its own quality goals. And when quality scores improve, government and insurance companies increase reimbursement. The investment in data infrastructure is starting to pay off, according to Barbara. She’s especially proud that the Clinic met the new Medicare quality reporting requirements (MIPS) with a **perfect score**, a success that will lead to financial benefits in 2019. Additionally, Sansum Clinic is now handling performance reporting in-house instead of paying an outside vendor to do the job. The project was a large undertaking, essentially a very complicated logic problem to develop custom code for measures reporting, but it was well worth the effort as it moved Sansum Clinic closer to becoming autonomous with data needs. “*We now own the tool and have been able to apply it to other areas,*” says Barbara. “*It’s an exciting and very dynamic part of the data warehouse.*”



*Sample of a graph used to monitor quality measure improvement year over year. It demonstrates steady improvement and continued commitment and accountability towards improvement.*



Barbara Conviser and Sean Johnson

## Advancements in Cardiology

If you ask Sansum Clinic interventional cardiologists **Drs. Joseph Aragon** and **Michael Shenoda** to describe the greatest department milestone of 2017, they'll quickly confirm that it's how well patients are doing. When asked how and why, Dr. Aragon shares, *"We now offer things in Santa Barbara that you can only get in tertiary level university medical centers,"* he explains. *"We achieved a status with structural heart disease interventions that is only seen at major universities."*

Well-trained doctors employing the latest technology might not be enough if patient outcomes and patient satisfaction are low, he notes. In fact, just the opposite is occurring. *"We know that when we offer these treatments with these techniques, patients have lower rates of stroke and lower rates of death,"* reports Dr. Aragon. The longtime department chair handed over the reins to Dr. Jason Boyatt, confident the roster he helped to build represents every critical niche within the field. The team is rounded out by **Dr. Taylor Holve**, a specialist in adult congenital heart disease, and cardiac nurse practitioner **Kara Jones**. The group's largest program, transcatheter aortic valve replacement (TAVR,) reached new heights, with more than 160 of the cardiac procedures performed over the last three years. In this alternative to open-heart surgery, a replacement valve is carried to the heart using a catheter. The less-invasive option is saving the lives of local patients with narrowing heart valves.

The **Watchman device** is another reason Sansum Clinic cardiologists achieved national distinction. This technology helps patients whose blood pumps abnormally due to irregular heart rhythm. Doctors use a catheter inserted into the groin to send the Watchman filter into the heart's upper chamber where it blocks stroke-causing clots. More than 90% of Sansum Clinic's Watchman™ patients stopped taking blood thinners within one year. Based on the positive results, the Watchman's manufacturer deemed the commercial launch of its device in Santa Barbara as the most successful in the country. In 2018, the cardiology team will move ahead implanting the **GORE® Cardioform** septal occluder. The FDA expanded approval for patients looking to reduce the risk of recurring stroke. The catheter-delivered device under the leadership of



Drs. Aragon and Shenoda, which underwent a clinical trial here in Santa Barbara, closes a hole in the upper wall between the cavities of the heart.

On the research side, cardiac electrophysiologist **Dr. Gregory Cogert** is now participating in a trial for **Micra®**, the world's smallest pacemaker. He is also hosting a research study on MRI imaging for patients with certain pacemakers and defibrillators. Because almost all of these complex procedures require real-time x-ray and ultrasound guidance, an entire group of physicians is necessary. **Drs. Colin Shafer** and **Jason Boyatt** are experts in the exploding field of echo-guided imaging, used before and after the devices are implanted. *"Having the talent of these colleagues is 100% essential,"* confirms Dr. Aragon. *"Doing these procedures without them would be like trying to do it blind-folded."* An accredited Echocardiology Lab and its diagnostic tools offers access to the highest standards of early heart disease detection available.

In 2017, developers of cutting-edge technologies and organizers of leading clinical trials selected Sansum Clinic for its varied, experienced cardiology team that regularly and successfully performs at a high-level. *"Our team was carefully assembled over time and we have earned the best reputation, we see the most patients, we do the most procedures, and we have phenomenal outcomes,"* affirms Dr. Aragon.

## State of the Foothill Surgery Center at Sansum Clinic



Sansum Clinic surgeons, together with a team of specialized nursing staff and support staff, work in unison to provide patients an experience of high quality and heart-felt care in a safe environment.

In 2017, the **Foothill Surgery Center** at the **Elings Pavilion** began offering **overnight stays** for general, urologic and orthopedic surgery cases. Overnight stays of 23 hours enable the center to better accommodate patients who require more time for recovery before being allowed to go home.

The **Orthopedics department** now performs total and partial joint replacement at the Foothill Surgery Center, with an emphasis on aftercare considerations including physical therapy and pain management. **Mastectomies** are now also performed in the Foothill Surgery Center. Recovery from these procedures used to require up to five days in a hospital. Now, the procedures can be safely performed in the surgery center with an emphasis on self aftercare and pain management, and patients can return to the comfort and security of home within 23 hours of having the procedure.

Another procedure that used to require days in the hospital but can now be performed in our surgery center with a 23-hour stay is the transurethral

resection of the prostate, known as a **TURP**, to treat urinary problems due to an enlarged prostate.

A new service line in development at the surgery center will offer **Peripheral Vascular Disease therapies** for patients with blockage in a lower leg vessel causing a stoppage of oxygen-enriched blood flow to the lower leg and/or foot. Interventional cardiologist **Dr. Joseph Aragon** is utilizing the latest technology to access the affected vessel, to open the vessel to blood flow and return the patient to normal daily activity.

The surgery center was successfully reaccredited for excellence in the delivery of care to our patients by the **Accreditation Association for Ambulatory Health Care (AAAHC)**, an accreditation body established to advance and promote patient safety.



Lastly, in 2017 we celebrated the retirement of experienced and well-loved surgeon, **Dr. James Dunn** after 33 years at Sansum Clinic.



Staff of the Foothill Surgery Center at Sansum Clinic

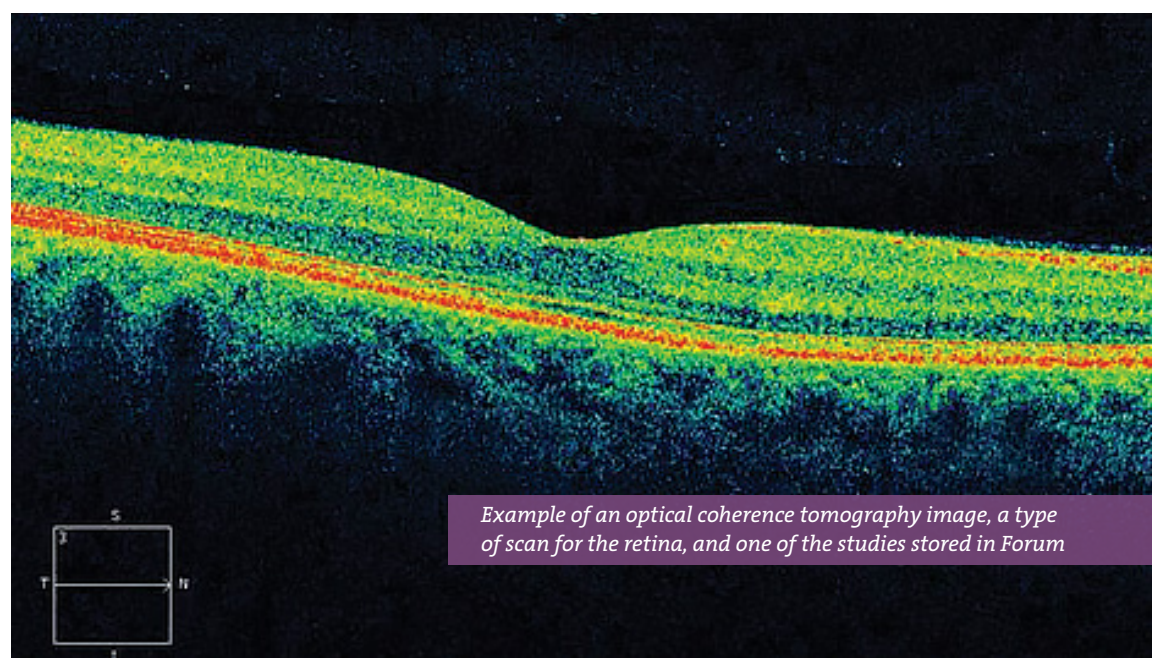


## Enhanced Technology in Ophthalmology

Sansum Clinic's **Ophthalmology and Optometry departments** deployed a new medical imaging technology called **Forum**. This new **picture archiving and communication system (PACS)** stores images and reports from 15 different instruments at two different locations into one software system.

Until Forum was activated, physicians and techs viewed some images directly on the machines in which they were generated; some images were printed and charted, and others were scanned directly into the **Wave electronic health record system**. Forum brings all images into one system which can be conveniently accessed by doctors and staff at either location.

For patients with retinal diseases (e.g. macular degeneration, diabetic retinopathy) and glaucoma, Forum allows doctors to compare several tests at once to more easily assess disease progression and effectiveness of treatment. Forum also allows doctors to easily view **optical coherence tomography scans**, which are similar to **computed tomography scans** in that they take pictures of several "slices" of the retina (although the OCT does it without x-ray radiation). Previously, doctors would view a static report that would show just a handful of these slices. With Forum, they can see every slice in detail. Forum has allowed for easier viewing by physicians and better continuity of care for patients.



Example of an optical coherence tomography image, a type of scan for the retina, and one of the studies stored in Forum

## Advancements in Radiology

In 2017, all Sansum Clinic locations with Radiologic services benefitted from a general Radiology upgrade, including a range of services from computed radiography to digital radiography. This state of the art equipment offers enhanced image quality with increased efficiency, which will enable the department to meet federal mandates from the Centers for Medicare and Medicaid Services.

An **MRI upgrade** at the Radiology department at the 215 Pesetas Lane clinic enables technologists to deliver faster scans with enhanced image quality, allowing more patients to be seen in a shorter amount of time, which is crucial for this busy department that serves urgent care patients and patients from a variety of medical specialties.

As part of the new and expanded Pesetas Urgent Care department, the Radiology team added **vascular ultrasound** services. This new space and technology, along with the addition of same day appointments, has addressed the growing need for vascular ultrasound services.

These updates have allowed the department to eliminate the backlog for MRI and vascular ultrasound from a minimum of two weeks for an appointment down to offering same day appointments. The general Radiology upgrade has decreased the radiation levels by 50% at the same time that it has allowed for tremendous increase in efficiency (it used to take 2 to 3 minutes to obtain an image. The upgrade now makes the final image available to the technologists within 2 to 4 seconds).



Monthly Imaging Demands	
Exam	# of Average Monthly Exams Performed
Magnetic Resonance Imaging (MRI)	800
Computed Tomography (CT)	660
Vascular Ultrasound	250
General Radiology	4,200
Rubidium Program	700+

## New Nuclear Medicine Technology for Increased Safety and Comfort

In 2017, the **Nuclear Medicine department** upgraded PET/CT technology for Rubidium heart studies, providing more accurate imaging of the blood flow to the heart muscle with less radiation exposure to the patient, and at the same time, increased comfort for patients and quicker access to studies. This upgrade allows for patient appointment times to be decreased from three hours to a one hour appointment.

A **newly acquired EKG machine for PET Rubidium heart studies** is used to monitor a patient's heart rhythm during a stress test to improve patient safety during an exam. The Nuclear Medicine department also acquired a dose calibrator to measure radioactivity to verify the quality and accuracy of radiation given to the patient as part of the Rubidium program.

## Occupational Medicine Software Upgrade

The **Occupational Medicine department** transitioned to **SYSTOC software**, which provides for enhanced documentation of patient visits and ongoing treatment, simplified compliance reports and streamlined operations. This new technology gives our occupational medicine professionals the flexibility to better document a patient visit and ongoing treatment, creating a holistic view of the patient's occupational medical record.

### Service lines mainly impacted by the Systoc System at Occupational Medicine include:

Imaging	Physical Therapy
General Surgery	Urgent Care
Orthopedics	

## Online Payment Portal Launch

After much anticipation, Sansum Clinic launched its **online payment portal** at [sansumclinic.patientsimple.com](http://sansumclinic.patientsimple.com) in October 2017.

### Registered users can now:

- Make an online payment – pay a balance in full or make partial payment for a particular service
- View account activity for services that have a balance due
- View payment history for online payments (only)
- Provide new insurance
- Request an itemized statement
- Request a payment plan
- Request an estimate
- Get answers to common questions
- Request that a representative contact you





# Modern Technology Drives Patient-Centered Online Experience

Technology not only plays a key role in the quality of care Sansum Clinic delivers but also in the way the organization interacts with the patient community. Patients depend on the website to help them make important decisions about their healthcare and to educate themselves about Sansum Clinic physicians, programs and services.

The Marketing department set out to modernize this important aspect of the business to provide a better online experience for current and new patients. Sansum engaged Visus LLC and the project began with a comprehensive discovery and design process during which all aspects of the solution and functionality were discussed and reviewed, including future needs. *“The team methodically analyzed each element of the website in detail so we could make patient-centered decisions about every function,”* says **Jill Fonte**, Director of Marketing.

The team launched a site that utilizes an intuitive content management system to easily update the site and add new content in real-time. *“Our IT department is busy, so it was important to us to use a tool that enabled our team to be autonomous and have control over this vital communication hub,”* Ms. Fonte noted.

The system leverages best practices for design and responsiveness on all platforms including providing a consistent experience on smart phones and tablets, which is important because more than 50 percent of Sansum Clinic’s website visitors connect using a mobile device. *“We wanted to be sure to enable*

*patients to interface with us in a way that fits their lifestyle so they can easily get the information they need, where and when they need it.”*

Ms. Fonte says the simple navigation, ability to easily find information, and cohesive look and feel across all aspects of the website helps Sansum provide peace of mind for its patients. *“We want to alleviate fears that healthcare is overwhelming and difficult to navigate,”* she says. *“We are proud to have created a user-friendly website that reflects the nature of our organization as patient-centered and accommodating.”*

Sansum has grown organically, adding distinguished specialty centers and satellite clinics throughout southern Santa Barbara County to meet the needs of the community. *“There is an ongoing initiative to unify the look and feel of our facilities. It’s important to extend the brand from a brick and mortar perspective through all of our marketing initiatives so patients can expect the same experience from Sansum Clinic from their initial web search through completion of their billing cycle, with an emphasis on their healthcare needs at the forefront of all decisions,”* Ms. Fonte explains.

To find us online, visit: [www.SansumClinic.org](http://www.SansumClinic.org) or [www.RidleyTreeCC.org](http://www.RidleyTreeCC.org)

## New online information & features include:

- Enhanced navigation and search options
- Improved content so you’ll get more from a quick read
- Responsive design that adapts to your screen size to provide for a seamless experience on your desktop, tablet or other mobile devices
- An option for patients looking to schedule an appointment with a PCP (Primary Care Provider) to schedule a callback or request a call from the first available representative
- Access to refreshed online calendars of events for up-to-date class and program schedules ([calendar.sansumclinic.org](http://calendar.sansumclinic.org) or [calendar.ridleytreecc.org](http://calendar.ridleytreecc.org))
- Expanded physician and provider profiles
- Access to important information for before or after patient appointments: forms, MyChart, billing and insurance information, etc.
- Online donation capability

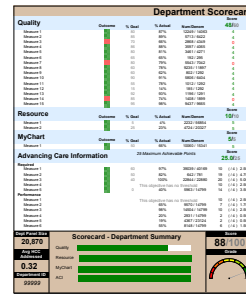


## Primary Care Provider and Department Scorecards

As the healthcare industry continues to shift towards reimbursement tied to value, efficiency, and clinical quality of care, Sansum Clinic has enlisted primary care providers to help drive clinical change and improve care delivery through the ongoing implementation of real-time data in the format of provider and department scorecards. Scorecards help identify gaps in care, including preventative care needs for patients.

These detailed digital reports provide individual primary care practitioners and department management with ongoing progress reports and feedback scores to help manage change and align physicians with the organization's goals, and to drive improvements in clinical and operational performance. Scorecards are designed to deliver actionable intelligence to physician leadership; assist in identifying, quantifying, tracking and prioritizing areas for improvement; and foster shared accountability among physicians, management and other involved team members. Scorecards are useful in determining educational needs per care team; informing clinical and operational leadership of areas for improvement; and facilitating planning for specific initiatives.

Embracing digital health innovation has aided physicians and Clinic leadership greatly in positioning the organization for improved outcomes for patients.



## Press Ganey Patient Experience Program

Sansum Clinic has continued to partner with research firm **Press Ganey**, a recognized leader in improving the patient experience, to listen to the feedback of our stakeholders, learn from that input, and lead targeted improvement to deliver exceptional patient experiences.



*“To stay competitive, we must actively remove barriers and align people, processes, and strategies to the mission of the organization,” said Karen Handy, Vice President of Operations at Sansum Clinic. “By putting the patient first, and creating a patient- and family-centered culture, we not only improve the patient experience, but also consistently demonstrate high-performance across an array of metrics and measures.”*

The five foundational components Sansum Clinic is focusing on to deliver efficient and effective care to patients are:

- Engaged and passionate leadership
- Aligned stakeholders
- Safe, patient and family focused care
- Reliable care and business process
- Compassionate, competent caregivers

In order to successfully deliver on the promise of safe, high-quality, patient-centered care, healthcare organizations like Sansum Clinic are being challenged to raise performance across all of these attributes simultaneously.

Our partnership with Press Ganey has offered Sansum Clinic access to the industry's largest healthcare performance databases — including comparative customer feedback, actionable survey data and improvement resources — to help drive targeted performance improvement.

One example of an initiative that came from this partnership and improved patient satisfaction scores is Primary Care Schedule Optimization for improved patient access. The Patient Access department uses data to help identify access issues and optimize schedules, streamline appointment types in primary care, utilize one master scheduler for all providers, and create standard scheduling guidelines. A convenient manager dashboard allows staff to view trends and project future appointment availability challenges, thereby allowing the teams to rework schedules as needed in order to optimize access for patients.



# Coastal One Health Partners – a Medicare Track One + Accountable Care Organization

In 2017, Sansum Clinic was approved by **Centers for Medicare and Medicaid Services (CMS)** as a **Track One + Accountable Care Organization (ACO)** in collaboration with Cottage Hospital. A Track One + ACO is a type of ACO model developed by CMS that allows eligible Medicare providers and hospitals to participate in the Medicare shared savings program in an advanced alternative payment model. The program is a three-year commitment with CMS with performance measured and publicly reported annually. The success of the ACO, as measured by CMS, will depend upon how effectively we are meeting the “triple aim” of healthcare, as defined as providing high quality care, an excellent patient experience and appropriate resource utilization – or simply, the right care, at the right time, in the right setting.

There are approximately 13,000 Medicare fee for service beneficiaries in the community who have been attributed to the Coastal One Health Partners ACO based upon where these patients have received their primary care services, or, if they don't have a primary care provider, based upon where they are receiving the majority of their outpatient care.

This is an important initiative for our continued success, and the clinical metrics that CMS is grading Coastal One Health Partners on for attributed members are as follows:

- Screening for fall risk
- Preventive care and screening for influenza immunization
- Pneumonia vaccination for older adults
- Preventive care and screening for BMI
- Preventive care and screening for tobacco use-and cessation intervention
- Screening for clinical depression and follow up plan
- Colorectal cancer screening

- Breast cancer screening
- Hypertension management (below 140/90 for hypertensives)
- Use of ASA or another antithrombotic for ischemic vascular disease patients
- Depression remission at 12 months
- Statin therapy for the prevention and treatment of cardiovascular disease
- Diabetes management-HgBA1C level (below 9)
- Diabetes eye exam
- Medication reconciliation post hospital discharge (ideally within a few days of discharge)

Sansum Clinic has a long history of performing well on clinical quality metrics, which is now a requirement for the ACO as well as other health plan programs that we participate in such as **Pay for Performance, Anthem Blue Cross ACO**, and the **Medicare Advantage/STARS** program.



coastal **one**  
health partners

## Advance Care Planning Services

Sansum Clinic is committed to assisting patients with **Advance Care Planning** to plan for a time when they can no longer make their own medical decisions and are unlikely to recover from illness or injury.

In 2017, 465 patients, family members or caregivers met with Advance Care Planning Facilitator, **Rev. Laura Mancuso** to:

- Select a qualified healthcare agent to act on their behalf.
- Explore their values, goals, beliefs and preferences for healthcare.
- Understand their current health status and expected course of illness.
- Document the name of their healthcare agent and preferences in a My Care Advance Directive.
- Complete a POLST (Physician Orders for Life-Sustaining Treatment) if appropriate.
- Share decisions with loved ones and healthcare providers.
- Record their Advance Care Plan in the electronic health record.

Patients are also referred to Advance Care Planning as part of our Care Management Program. Advance Care Planning is presented in collaboration with **Alliance for Living and Dying Well**, and with support from the **Bower Foundation**. This service is free of charge.



**Rev. Laura Mancuso**  
Advance Care Planning Facilitator



## Care Management Program

In 2017, Care Manager **Christine Cruse, MSW, ASW**, worked with 987 patients to make progress toward achieving health goals while managing their chronic conditions. This program is designed to help patients living with complex health issues, disabilities, or in active treatment avoid disruptions to their care. **Care Management** ensures that care is provided to individuals as seamlessly as possible and minimizes the potential for duplication of services.

Our Care Manager assists patients in managing their health condition, prioritizing their healthcare needs and navigating an increasingly complex healthcare system. Patients and their family members act as “partners in care” with the Care Manager by identifying their personal goals, engaging in education, and participating in strategies to facilitate compliance.

Special attention is placed on care planning and self-care support. A self-care plan serves as a “road map” to improving health. The Care Manager shares the plan with the patient’s **Primary Care Provider (PCP)**, and works closely with patients to:

- Incorporate preferences, and include current issues, medications and allergies.
- Connect patients with the Prescription Navigator to ensure safe and effective use of medications if applicable.
- Utilize lifestyle and treatment goals.
- Address potential barriers to meeting goals and strategies.
- Assists patients in accessing community resources to optimize their health and wellbeing.



**Christine Cruse, MSW, ASW**  
Care Manager

# Prescription Navigator Program

Sansum Clinic's innovative **Prescription Navigator Program** assisted 1,420 patients in managing medications and prescriptions in 2017. This pharmacist-led medication therapy management program ensures the safe, effective, and appropriate use of medications by Sansum Clinic patients.

Prescription Navigator **Rania Shenoda, PharmD**, is well trained in the therapeutic uses and effects of drugs and can help ensure appropriate medication use, reduce medication-related problems and improve health outcomes. The Prescription Navigator often works with caregivers or family members to give them a better understanding of medications they might help administer, and to guide them with setting up pill boxes for proper adherence to medication therapy. Our electronic health record system gives the Prescription Navigator the information needed to assist patients with their therapy through access to provider notes, lab work, and by communicating with providers about any concerns or recommendations.

In 2017, 122 patients self-referred to the program through **the Brown Bag Medication Review program**, which is designed for patients who take multiple medications or have any medication concerns. The pharmacist:

- Reviews all medications to ensure patients understand what has been prescribed and why
- Looks for adjustments that may increase the effectiveness of the therapy
- Screens for potential interactions or side effects
- Assures that the medication list is up to date
- Answers medication questions and discusses the risks and benefits of medications with a health professional



## Hospital and Skilled Nursing Facility Discharge Medication Review Program

For Sansum Clinic patients who are discharged from the hospital or a skilled nursing facility, the **Prescription Navigator** contacts the patients or family members by telephone after discharge to conduct a comprehensive medication review and ensure they have all of the necessary medications needed at home. The pharmacist ensures that the patient understands their medication regimen and any changes made by the providers at the hospital or skilled nursing facility since this can be confusing for patients on multiple medications at home. During this post discharge telephone consultation, our pharmacist updates the medication list in the Sansum Clinic electronic health record system.

*"Dear Dr. Shenoda, Almost two months ago you provided me with a pharmacy consultation, advising me on how to best manage my multiple medications. Your advice about how I could better manage my prescriptions was very helpful. I left reassured and feeling like I had more accurate information. Your warmth and intelligence made the consultation a lovely experience."* – A Grateful Patient

The Prescription Navigator Program is generously funded by **Julie Nadel**, and is free of charge and open to patients of Sansum Clinic.



*Prescription Navigator Rania Shenoda, PharmD, works with patients to ensure safe and effective use of medications*

## Sansum Clinic Honored for Providing High-Quality Care

### Ambulatory Care Reaccreditation from the Institute for Medical Quality



Sansum Clinic is proud to have achieved its third three-year accreditation from the **Institute for Medical Quality (IMQ)**. IMQ surveyors assess Sansum Clinic on a range of topics, with emphasis on patient safety standards and effectiveness of treatment provided.

*“Sansum Clinic is evaluated against a set of rigorous ambulatory care standards by an IMQ team experienced in the delivery of ambulatory healthcare services,”* says **Marjorie Newman**, MD, Assistant Medical Director. *“Achieving accreditation demonstrates Sansum Clinic’s dedication to providing high quality and safe care to its patients.”*

The Institute for Medical Quality is an independent, not-for-profit organization, which evaluates medical groups on ambulatory care standards that have been developed by physicians with special expertise in a wide range of ambulatory care settings. The standards are specific to the California practice setting reflecting current medical practice techniques, statutes governing the operation of ambulatory care facilities and regulations adopted by the Medical Board of California.

### Medicare Advantage Stars Recognize High-Performing California Physician Organizations



Sansum Clinic was recognized for providing high quality care to **Medicare Advantage** patients by the **Integrated Healthcare Association (IHA)**, a statewide nonprofit group committed to high-value, integrated care that improves quality and affordability for patients across California and the nation. Each year, IHA recognizes physician organizations that achieve a 4.5- or 5-star rating.

**Sansum Clinic attained a 4.5 star rating out of a possible 5 stars for 2016-17.**

Building on the Medicare Advantage (MA) star rating system for health plans, IHA uses a subset of 13 clinical quality measures to collect performance data and assign star ratings to 186 physician organizations based on how well they provided recommended care to more than 2 million California seniors and people with disabilities enrolled in MA health maintenance organizations (HMOs).

Clinical quality measures used to calculate the star ratings range from rates of breast and colorectal cancer screenings to eye exams and blood sugar control for patients with diabetes to managing osteoporosis in women with a previous fracture.

Collecting these measures at the physician organization level allows IHA to combine data from the six participating health plans to identify performance variations that can help plans and physician organizations target quality improvement efforts.

## Sansum Clinic Awarded APG Elite Status

Sansum Clinic was recognized for the fourth consecutive year for its achievement of Elite status for the **2017 APG Standards of Excellence™** survey. America's Physician Groups (APG) is the largest association in the country representing physician organizations practicing capitated, coordinated care. Each year, APG assesses tools and processes its members have in place to meet escalating expectations of healthcare purchasers and patients.

The annual **Standards of Excellence™ (SOE)** survey requires its participating members to report data across six rigorous category domains: **Care Management, Information Technology, Accountability and Transparency, Patient Centered Care, and Group Support of Advanced Primary Care and Administrative and Financial Capability.**

Sansum Clinic is in the company of world-class institutions like Cedars-Sinai Medical Group, Scripps Physicians Medical Group, Sutter Medical Foundation – Sutter Health and UCLA Medical Group that have also been recognized with Elite status.

## Target BP Program **TARGET:BP™**

Sansum Clinic was recognized by the **American Heart Association (AHA)** and **American Medical Association (AMA)'s Target: BP Recognition Program** as one of 300 medical practices in the nation for its commitment to reducing the number of patients who have heart attacks and strokes each year.

The Target: BP program is aimed at addressing the growing burden of high blood pressure in the U.S. Of the 103 million Americans with high blood pressure, only about half of them have it controlled to a healthy level despite the fact that high blood pressure can often be managed effectively when patients work with their physician to create and follow a treatment plan. No single risk factor has more impact on the nation's death rates from cardiovascular disease than blood pressure.

This achievement is a credit to many physicians and staff within the organization. Primary care providers, nephrologists and cardiologists work directly with patients

who are managing BPs in our patients, while the Sonar Clinical Quality Team extracts the data from the electronic health record. Sansum Clinic is proud to be recognized as a leader in helping reduce the devastating impact of high blood pressure in terms of heart disease and stroke for patients in our community.



## Patient-Centered Medical Home Recognition

In 2017 Sansum Clinic earned recognition for all seven primary care departments from the **National Committee for Quality Assurance (NCQA)** for the successful redesign of our primary care services into the **Patient-Centered Medical Home** model of care. In this model, all aspects of patient care are coordinated through the primary care physician who leads a clinical care team that ensures patient needs are met, whether preventive, chronic or acute, and that this care is delivered in the right place, at the right time, and in the manner that best suits the patient's needs.

This recognition indicates we are better meeting patient needs through coordination among practitioners, patients, families and other members of the healthcare team to ensure they have the education and support needed to make informed decisions and participate in their own healthcare.

One in six primary care physicians in America practices in an NCQA-recognized practice, and this recognition puts Sansum Clinic among an elite group that has demonstrated its commitment to advancing quality in healthcare.



*Angela Miller-Bevan (AHA), Dr. Kurt Ransohoff, Dr. Taylor Holve, Renee Grubb (Board Chair, AHA), Dr. Marjorie Newman, Barbara Conviser, Sean Johnson*



## Digital Health Innovation Helps Improve Diabetic Patient Outcomes

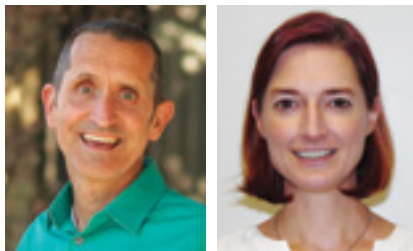
As diabetes continues to exist as a highly-common health condition, Sansum Clinic is finding new ways to make diabetes management less of a challenge for patients. Our staff is embracing digital health innovation, which is greatly positioning the organization to receive improved outcomes for patients with diabetes. A specialized database of patients with diabetes across the Sansum Clinic organization enables care providers to access all patient information in one location and use search functions to frequently check the registry and track quality care.

Sansum Clinic was recently recognized by **HIMSS Analytics** for achieving status as a **Stage 7 ambulatory clinic**, as tracked by the Outpatient Electronic Medical Record Adoption Model (O-EMRAM) SM.

Recently, the registry flagged a new mother who had missed her diabetic exams and ran out of medication. With instant follow-up communication, the staff at Sansum Clinic immediately contacted and set up an appointment for her long overdue office visit.

Sansum Clinic dedicates an entire team devoted solely to helping diabetic patients. The staff regularly receives and then reviews as a group, provider scorecards from their electronic health record system. Daily discussions on the detailed digital reports which rate patient care is creating a culture of employees who are fully engaged with the new process improvements, and aware of how to leverage it both to the patient's and provider's personal advantage.

*"The implementation of the primary care scorecards has truly been culture changing for our organization. Frontline teams have been engaged and empowered. We understand in new ways how data drives our work forward,"* explained **Karen Handy**, Vice President of Operations at Sansum Clinic. *"The sharing of best practices allows us to work more effectively as one team, focused on important Sansum goals where everyone has a role to play in providing quality care and an exceptional experience for our patients."*



HIMSS Analytics recognized Sansum Clinic team leaders **Sean Johnson, BSN, RN**, Director of Sonar Analytics and Electronic Health Records and **Barbara Conviser, MPH**, Clinical Informatics Manager at the 2018 HIMSS Conference and Exhibition in Las Vegas in March.

## Epic 8 Stars Recognition ★ ★ ★ ★ ★ ★ ★ ★

**Congratulations to the Wave Team** for being recognized among an **elite group of Epic** customers for scoring **8 Stars** for achieving effectiveness from the Epic electronic health record software, where features and enhancements are tiered and scored. **Only 6% of Epic clients have achieved 8 stars.**



## McNamara Fund for Professional Enrichment & Education

Recognizing that people are Sansum Clinic’s most valuable asset, the **McNamara Fund** was established by **Dr. and Mrs. James McNamara**, with support from donors, to provide both clinical and non-clinical employees with unique personal and professional development opportunities.

Sansum Clinic awards grants to staff members who have a desire to increase their knowledge and enhance their ability to move forward in their careers. We are proud to announce the 2017 recipients:

**Natalie Madden**, Manage Care Referrals Coordinator, Corporate Office (joined Sansum in 2013)

*“I have been working in the medical industry for over 25 years and with Sansum since 2013. Since 2015 I have been attending the Laurus College Medical Billing and Coding program to expand my knowledge. In the time I have been enrolled I have been able to bring new knowledge to my current position in the Managed Care department and stay up to date with changes in healthcare.”*

**Rebecca Bautista**, Registered Nurse Specialist, Pesetas - Urgent Care (joined Sansum Clinic in 2011)

*“As an urgent care nurse, earning certification for Emergency Nursing will provide me with the most current evidence-based practices to improve patient outcomes. I believe acquiring this certification will enhance my skill set and make me a better-prepared nurse.”*

**Lori Wells**, Licensed Vocational Nurse, Lompoc Urgent Care (joined Sansum Clinic in 2008)

*“The McNamara Fund will provide me with the necessary means to take my RN license exam. Becoming a licensed Registered Nurse will not only provide me with personal growth but also provide Sansum Clinic with a higher level of patient care.”*

**Emily Luxford**, Clinical Dietitian, Health Education (joined Sansum Clinic in 2013)

*“As a Registered Dietitian, the Integrative and Functional Nutrition certification will provide me requisite knowledge and skills to be a competent practitioner. This program will improve my ability to identify root causes, system imbalances and enhance treatment solutions resulting in improved patient health outcomes.”*

**Lucinda Aguilar**, Registered Nurse Manager, Urgent Care (joined Sansum Clinic in 1995)

*“The McNamara Fund assisted with a wound care seminar for Sansum employees. Both the providers and clinical staff were excited about the advancement of wound care. The training is beneficial for our own knowledge and most importantly for the care of our patients. The class is provided by the Wound Care Education Institute and we are excited to provide this training to more employees for the benefit our patients.”*

**Blanca Sanchez**, HR Representative, Corporate Office (joined Sansum Clinic in 2004)

*“I have been with Sansum Clinic for almost 14 years. I am proud that all of the knowledge I have gained so far in workers’ compensation has been self taught. I am looking forward to increasing my knowledge in Ergonomics by becoming a certified Office Ergonomics Specialist.”*



*Dr. Jim and Chris McNamara, shown with award recipients Natalie Madden, Rebecca Bautista, Lori Wells, Emily Luxford, Lucinda Aguilar, and Blanca Sanchez*

## Nursing Scholarship Recipients

Sansum Clinic's mission is to provide an excellent healthcare experience, recognizing our first priority is the patients we serve. Throughout our 97-year history, the Clinic has depended upon the quality of its people to fulfill this commitment.

Great nurses make a tremendous impact on the lives of our patients.

Supported through generous gifts from donors, the **Sansum Clinic Nursing Scholarship** program is designed to support current and former Sansum Clinic employees who are furthering their nursing education by pursuing an Associate, Bachelor, or Masters Degree.

### 2017 recipients:

**Amber Sabiron**, Registered Nurse, Supervisor, joined Sansum Clinic in 2012

*"I have worked for Sansum for the last five years. During this time I've worked my way up to Nurse Supervisor. During my employment at Sansum I've learned that I have a passion for teaching and leadership. I enjoy working with my co-workers teaching annual competencies and finding new ways to deliver the information. Once I complete my schooling I plan to use what I've learned to benefit Sansum and our patient population."*

**Sarah Delgado**, Licensed Vocational Nurse, joined Sansum Clinic in 2012 (not pictured)

*"I am the eldest of three children and the first of my family to be successful in college. My parents always taught me to be ambitious and self-motivated in all aspects of my life. I not only stop at nothing to achieve my goals, but I also have a true passion for nursing. This profession gratifies me in that I am helping others, and at the same time, giving back to my community using the knowledge I have gained. During my employment at Sansum Clinic I have learned a wide array of skills in the medical field and have grown*

*tremendously as a healthcare professional. The first thing that was instilled in me is the philosophy, "Patients come first." Not only are we serving patients and attending to their needs, we are ensuring that quality care is being provided."*

**Sheena Cruse**, Licensed Vocational Nurse, joined Sansum Clinic in 2006

*"I became an employee of Sansum Clinic 11 years ago and since then I have received my CNA and LVN licenses and am currently pursuing my RN license. It has been a long and challenging journey to achieve my goal of becoming a nurse, yet I never wavered in my persistence. During my years of employment at Sansum, I have been fortunate to gain experience in the Internal Medicine, Nephrology, and Surgery departments. I have gained important skills and knowledge from each of these areas."*

We encourage everyone to **"Nurse Their Potential"** and continue pursuing their dreams.



Amber Sabiron and Sheena Cruse

## Dr. Erno S. Daniel Legacy Award

**Ervin Loeza** was the second recipient of the **Dr. Erno S. Daniel Legacy Award**. He was selected by the Pesetas Internal Medicine physicians at the Pesetas Lane clinic and presented with the award by Department Chair, **Dr. Bryce Holderness**, at a luncheon on February 24, 2017. Physicians and staff along with **Martha Daniel** (who flew in from Minnesota) and close friends and donors to the program were in attendance.

Sansum Clinic meant so much to Dr. Daniel and with thanks and support from his family the Dr. Erno S. Daniel Legacy Award was established. This award is given

annually to an employee in the Internal Medicine department who exemplifies compassion, dedication, and integrity.

Ervin embodies all of that and more. He started at the Clinic in the Health Information Systems department in 2006 and joined the Internal Medicine department in July 2014 as Medical Services Coordinator. In 2016, the award was presented to **Alex Mahto, RN**. Martha Daniel stated, *“Erno would have been so pleased to start the program with Alex and equally pleased with this year’s recipient, Ervin Loeza.”*



Dr. Bryce Holderness, Ervin Loeza and Martha Daniel

## 2017 Health Education Annual Report

### Purpose

The purpose of the **Health Education** department is three-fold:

- 1 To improve the quality of life of patients and the community by encouraging healthy choices, assisting in the management of ongoing health conditions and providing support and information for serious illness.
- 2 To facilitate physicians' ability to provide quality care by delivering the education and support component.
- 3 To provide a significant community service, offering many programs that are open to the community and free of charge or a nominal fee.

The work of the **Health Education department** supports initiatives such as Patient Centered Medical Home, Pay for Performance, Physician Quality Reporting System and Population Health Management.

### Services Provided

In 2017 the Health Education department provided services to approximately 7,000 people as follows:

- **4,300 individual professional consultations** were provided in advance care planning, care management, diabetes and nutrition.
- Health Education provided group programs in 18 topic areas with more than **1,500 participants**.
- Health Resource Center provided information to approximately **1,200 people** - popular topics requested by visitors include Sansum Clinic Services, MyChart assistance, Advance Directive assistance, and insurance concerns.
- **1,000 people** participated in other community-based health events.
- **100 staff hours** were given in-kind to community health improvement committees and events.

Programs and providers are listed on the next page.



# Health Education Programs & Services

Advance Care Planning

Advance Directives

Back Wellness

Balance & Mobility

Bariatric Pre-Operative Diet

Bariatric Surgery Orientation

Bariatric Surgery Support Group

Camp Wheez, Day Camp for Children with Asthma

Care Manager

Diabetes Education

Diabetes & Pre-Diabetes Basics

Eat Healthy Eat Well

Gestational Diabetes

Health Resource Center

Healthier Living: Managing Ongoing Conditions

Medicare

Neck & Posture Wellness

Nutrition for a Healthy Heart

Nutrition Navigator

Nutrition Services

Stress Management

Understanding Dementia

WomenHeart Support Group

Your Healthy Pregnancy



# Instructors, Presenters, Facilitators & Leaders

Alliance for Living and Dying Well

Alzheimer's Association

Christina Archer, MS, RDN

Petra Beumer, MA

Diana Bullock, RN, CDE

Jinny Chang, MD

Sunny Chang, MD

Cottage Health Respiratory Therapy Dept.

Christine Cruse, MSW

Gerri French, MS, RDN, CDE

Abby Galler, RN

Rhonda Gordon, MD

Saida Hamdani, MD

HICAP (Health Insurance Counseling and Advocacy Program)

Kristen Hughes, MD

Kari Ikemoto, RDN, CDE

Sheryl King, PT

Myron Liebhaber, MD

Emily Luxford, MS, RDN

Laura Mancuso, MS, CRC

Sheila Millington

Alyson Sorensen, PT

Amy VanHarn, MS, RN, CDE

Jay Winner, MD

WomenHeart

Marc Zerey, MD



## Additional Activities and Accomplishments:

- Continued as the lead organization for **Healthy People Healthy Trails**, a collaborative to bring **Prescriptions for Outdoor Activity** to Santa Barbara County and to motivate walking for health.
- Generous support from foundations and individuals allowed us to continue to offer **Camp Wheez free of charge** to any child ages 6 to 13 with asthma. Our 2017 contributors include **Mr. and Mrs. James M. Cox, Dr. and Mrs. Robert Fry, Jerry W. Higgins, Dr. Karen Johnson and Mr. Berkeley Johnson, Dr. and Mrs. Ernest T. Kolendrianos, Dr. and Mrs. Myron I. Liebhaber, Hector Mon, Mr. and Mrs. John Orcutt, Mr. and Mrs. Marcel Sassola and Specialty Pharmacy, Dr. and Mrs. Michael M. Shenoda, Kent M. Vining, Swanton Foundation.**
- **Diabetes Self-Management Education (DSME)** maintained recognition by the American Diabetes Association.
- Maintained a high satisfaction rate as indicated by program participants giving an average score of **4.8 on a scale of 1 to 5.**
- Program fee donations totaled **\$3,900.**
- Participation in community based health activities and committees included **Adult and Aging Network; Alliance for Living and Dying Well; American Heart Association Go Red Luncheon and Heart Walk; Healthy Lompoc Coalition; Healthy People Healthy Trails; Santa Barbara Village, Senior Expos in Lompoc and Santa Barbara.**
- **Provided 3 internships to Cal Poly Dietetics students.** One of the interns is now our fulltime Dietitian.



## Healthy People Healthy Trails

Encouraged by evidence that spending time in nature improves physical and mental health, local organizations joined together to launch **Healthy People Healthy Trails**. Its mission is to work collaboratively with land agencies, healthcare providers, and community partners to improve the health and wellbeing of community members through the use and enjoyment of trails, parks, and open spaces. Healthy People Healthy Trails focuses on those with significant health needs to help them connect to an active life and connect to the outdoors.

Partners actively working on Healthy People Healthy Trails include **CenCal Health, City of Santa Barbara Parks and Recreation Department, Coalition for Sustainable Transportation (COAST), Cottage Health, Sansum Clinic, Santa Barbara County Public Health Department, Santa Barbara County Trails Council**, and **Todos Afuera** with additional support provided by the **National Park Service** and community members.

### Facts of a community health problem of inactivity and chronic illness:

- **Only 3 in 10 teens** get the amount of physical activity recommended by the Centers for Disease Control (CDC).
- **Only 5 in 10 adults** get the amount of physical activity recommended by the CDC.
- **4 in 10 people** are completely sedentary, with television, computer, phone and electronic games an increasingly large part of everyone's day.
- Lack of activity contributes to **obesity, diabetes, high blood pressure, heart disease** and **stroke**.

### Solution: Healthy People Healthy Trails Prescription for Outdoor Activity

- A growing body of literature indicates that **nature promotes physical and mental health** as well as a sense of belonging and general well being.

- People are more likely to get regular physical activity when they spend time outdoors. **Children specifically are 2 to 3 times more likely to be physically active when outdoors.**
- **Walking is a suitable prescription** because most people are able to walk. **It is free, does not require special equipment, can be done indoors or outdoors, alone or with others**, and in **many easy to access locations**. Further, walking is reported as the **most popular form of exercise**.

### Tools for physician offices, free of charge, in English and Spanish

Healthy People Healthy Trails has developed materials for use in physician offices including:

- **A sample prescription** for outdoor activity which can be adapted to meet provider needs in digital or paper format.
- **A trail guide** of easy walks in Santa Barbara County.
- **An event calendar** of community walks.

All of the tools are **free of charge** and available in English and Spanish.

Sansum Clinic CEO **Kurt Ransohoff, MD, FACP** said, *"The trail guide has the best maps available, especially for people who are new to walking for physical activity. At Sansum Clinic we have the Prescription for Outdoor Activity in our electronic health record, making it easy to give to a patient and it works!"*

The Healthy People Healthy Trails goal is to help physicians encourage patients who are physically inactive or new to the outdoors. To learn more visit [www.healthypeoplehealthytrails.org](http://www.healthypeoplehealthytrails.org) or contact Steering Committee member **Margaret Weiss, [mweiss@sansumclinic.org](mailto:mweiss@sansumclinic.org), (805) 737-8754**.

## Visiting Professor of Surgery 2017

**Barbara Lee Bass, MD, FACS**

**Barbara Lee Bass, MD, FACS**, the John F. and Carolyn Bookout Distinguished Endowed Chair and chair, department of surgery at the Houston Methodist Hospital (Houston, Texas) was the sixth nationally recognized **Visiting Professor of Surgery** during **Surgical Academic Week March 13-17, 2017**. Dr. Bass spoke on *“The Passion of Surgery: Breaking the Surgical Glass Ceiling”* at the March 16 public reception presentation.

Dr. Bass is highly respected for her outstanding clinical and academic contributions to the field of general surgery and her commitment to teaching the next generation of surgeons. She is the executive director of the Houston Methodist Institute for Technology, Innovation and Education (MITIE), a state of the art education and research facility developed to safely train practicing healthcare professional in new technologies and procedures. She is professor of surgery at Weill Cornell Medical College, New York, NY, and a senior member of the Houston Methodist Hospital Research Institute.

Leadership positions include terms as Chair of the American Board of Surgery and the Board of Governors of the American College of Surgeons, Regent of the American College of Surgeons, and President of the Society for Surgery of the Alimentary Tract and the Society of Surgical Chairs and other officer positions in numerous professional organizations. Honors include the **Distinguished Service Award of the American College of Surgeons**, the highest honor bestowed for contributions to improve the surgical profession, and the **Nina Starr Braunwald Award** given for her contributions to advance the careers of women in surgery, and the **US Army Commendation medal** for her work at Walter Reed Army Institute of Research. Dr. Bass is President of the American College of Surgeons.

Sansum Clinic’s Visiting Professor of Surgery program provides expert educational seminars for practicing Santa Barbara surgeons and physicians. More importantly, it allows surgical residents in training at Santa Barbara Cottage Hospital the chance to interact with the icons, leaders and outstanding teachers of the art of surgery.

*“Dr. Ron Latimer had a vision for this program and in the six years since it began, we have been fortunate to welcome outstanding surgeons to our community,”* said **Kurt N. Ransohoff, MD, FACP, CEO** of Sansum Clinic. *“By sharing their expertise with our surgical residents, surgical staff and patients, we are able to elevate the level of surgical knowledge available in Santa Barbara. This program is one of the many examples of why we are so fortunate to have exceptional healthcare available in our small community.”*

Dr. Bass follows five previous Visiting Professors: **Dr. John L. Cameron** (Johns Hopkins) 2012, **Dr. Hiram C. Polk, Jr.** (University of Louisville) 2013, **Dr. Julie Ann Freischlag** (UC Davis School of Medicine) 2014, **Dr. Keith D. Lillemoe** (Massachusetts General Hospital) 2015 and **Dr. Michael G. Sarr** (Mayo Clinic) 2016.

This unique educational program is made possible by generous support from the Title Sponsor, **Cottage Health**, and grateful patients, medical groups, individual community surgeons and physicians, and corporate donors.



*Visiting Professor Dr. Barbara Lee Bass (center) with Drs. Gregory Greaney, Ron Latimer, Rosa Choi and James Dunn*





*Dr. Barbara Lee Bass, Dr. Yulan Wang and the Cottage Hospital surgery residents*

## Sansum Clinic and the Santa Barbara Neighborhood Clinics

Sansum Clinic is proud to partner with the **Santa Barbara Neighborhood Clinics (SBNC)** providing them with much needed diagnostic services at no charge to their patients. This type of partnership is rarely available to safety net providers elsewhere in the country.

SBNC **serves 1 in 10 people in our community** providing affordable medical, dental and health education visits to people in need, regardless of their ability to pay in south Santa Barbara County. Their **20,692 patients (72,322 visits)** are cared for at four medical clinics and two dental clinics.

Since 2010 Sansum Clinic has **provided 4,940 SBNC patients with 5,981 diagnostic services totaling \$2,465,198**. The cardiology diagnostic services include echocardiogram and cardiovascular device monitoring and other diagnostic services such as general and special radiology, MRI scans, CT scans, ultrasounds and mammograms.

The Clinic also offers low dose CT Scan (LDCT) lung cancer screenings to SBNC patients with the goal of detecting lung cancer in the early stages when it is most treatable. Eligible patients must be between the ages of 55 and 70 years of age and must have smoked tobacco for a significant number of years, putting them at high risk for the development of lung cancer.

*“We are grateful to Sansum Clinic for providing healthcare services to members of our community who do not qualify for services through other funding sources. A 36 year-old man was complaining of back pain. He had no insurance and waited until the pain was unbearable before seeking medical care at SBNC. An initial x-ray and an MRI were provided to the patient by Sansum Clinic. The patient was diagnosed with a pleomorphic cell sarcoma. Without the diagnostic services program provided free of charge by Sansum Clinic this patient most likely would have declined the X-Ray and MRI because of the cost of the screenings. Today this patient is in remission,”* said **Dr. Charles Fenzi**, CEO and Chief Medical Officer of the Santa Barbara

Neighborhood Clinics. *“Our patients are so thankful for these procedures that would otherwise have resulted in severe financial stress on them and their families had the diagnostic services program not been available. We look forward to a continued strong collaboration built on the mutual respect for each other’s contribution to the overall health of our community.”*



SBNC serves 1 in 10 people in our community providing affordable medical, dental and health education visits to people in need.



*“ We are grateful to Sansum Clinic for providing healthcare services to members of our community who do not qualify for services through other funding sources. ”*

# 2017 New Physicians and Providers



**Hiwot Araya, MD**  
*Pueblo Hospitalist Program*

Dr. Araya graduated from Stanford University School of Medicine and completed her residency at University of California, Los Angeles. She is certified in Internal Medicine by the American Board of Internal Medicine.



**Tamara Berry, MD, FAAD**  
*Pueblo Dermatology*

Dr. Berry is board-certified in dermatology by the American Board of Dermatology. She received her medical degree from the University of New Mexico School of Medicine where she also completed an internship in Internal Medicine and residency in the Department of Dermatology. Dr. Berry is a member of the American Academy of Dermatology and the Society of Pediatric Dermatology.



**Matthew Bobman, DPT**  
*Foothill Physical Therapy*

Mr. Bobman received his doctorate of physical therapy from Pacific University in Forest Grove, Oregon and has been practicing since 2012.



**Thomas Caves, MD**  
*Pueblo Gastroenterology*

Dr. Caves graduated from medical school at New York Medical College and was Chief Medical Resident at University of California, San Diego Medical Center. He completed a gastroenterology fellowship at University of California, Irvine Medical Center. Dr. Caves is board-certified in gastroenterology by the American Board of Internal Medicine.



**W. Charles Conway II, MD, FACS**  
*Ridley-Tree Cancer Center at Sansum Clinic, Surgical Oncology*

Dr. Conway completed medical school and a general surgery residency at Wayne State University and the Detroit Medical Center. He then entered the surgical oncology fellowship program at the John Wayne Cancer Institute in Santa Monica, CA. This fellowship program included broad surgical oncology training as well as focused study in the treatment of gastroesophageal cancers at the University of Southern California, and liver and pancreas cancers at Cedars-Sinai Medical Center. Dr. Conway then accepted a position at Ochsner Medical Center in New Orleans, LA where he practiced for eight years.



**Benjamin M. Howard, MD, MPH**  
*Pueblo General & Endocrine Surgery*

Dr. Howard graduated from the University of California, Irvine School of Medicine and completed his residency in general surgery at University of California, San Francisco. Dr. Howard also received his masters degree at Harvard School of Public Health. He is an associate fellow of the American College of Surgeons and a research fellow at Cohen Trauma Research Lab, UCSF, San Francisco General Hospital.



**Mark Juretic, MD**  
*Pesetas Internal Medicine*

Dr. Juretic is board-certified by the American Board of Internal Medicine. He received his medical degree from Baylor College of Medicine and completed his internal medicine internship and residency at the University of San Diego. He has been practicing medicine for the past 23 years and was previously Chief of Staff at Marian Regional Medical Center from 2011- 2012. His interests lie in chronic disease management and improving health through lifestyle modification.



**Elizabeth Krenz, MD**  
*Foothill Surgery Center Anesthesiology*

Dr. Krenz is board-certified by the American Board of Anesthesiology. She received her medical degree from Wayne State University School of Medicine in Detroit, MI and completed her internship and anesthesia residency at Henry Ford Hospital. Dr. Krenz also completed an obstetric anesthesiology fellowship at Ochsner Medical Center in New Orleans, LA.



**Anh Lam, MD**  
*Pueblo Hospitalist Program*

Dr. Lam received her medical degree from the University of Pittsburgh School of Medicine. She completed residencies at University of Rochester Strong Memorial Hospital and Highland Hospital in Rochester, NY.

**Felicia Lew, OD**  
*Optometry*

Ms. Lew is a licensed optometrist. She received her Doctorate of Optometry from the University of California, Berkeley School of Optometry.

**Abhishek Mehta, MD, MPD**  
*Lompoc Pediatrics*

Dr. Mehta attended graduate school and received his medical degree from Pramukhswami Medical College in India where he also completed his internship. He completed his residency in pediatrics at University of Kansas School of Medicine. Dr Mehta holds a Masters Degree in Public Health from the University of Texas Health Science Center School of Public Health.

**Liberty Partridge, MD**  
*Lompoc Urgent Care*

Dr. Partridge received his medical degree from University of Cincinnati College of Medicine in Cincinnati, Ohio. He completed residencies in Emergency Medicine at St. John Hospital and Medical Center in Detroit, Michigan and at King/Drew Medical Center in Los Angeles. Dr. Partridge was an emergency room physician at Lompoc Valley Medical Center and Santa Ynez Valley Cottage Hospital prior to joining Sansum Clinic.

**Meredith A. Perrin, MD, FAAD**  
*Pueblo Dermatology*

Dr. Perrin is a board-certified dermatologist who completed her dermatology residency at Mayo Clinic in Rochester, MN. In her final year of training, she served as Chief Resident and was the recipient of Mayo Department of Dermatology's distinguished Paul A. O'Leary Award in recognition of clinical excellence.

**Anita Rai, MD**  
*Pesetas Family Medicine*

Dr. Rai received her medical degree from St. George's University School of Medicine and recently completed her residency at Santa Barbara Cottage Hospital.

**Kaylee Augusta Rain, DPT**  
*Lompoc Physical Therapy*

Ms. Rain received her training at California State University in Fresno and is licensed in physical therapy.

**Nichole Roost, OTR**  
*Foothill Occupational Therapist*

Ms. Roost is board-certified by the National Board of Certification for Occupational Therapists and received her Occupational Therapy degree from the University of Saint Augustine for Health Sciences. She was a hand therapy intern at both Carnahan Therapy and Kaiser Permanente.

**Gabriella Snow, MD**  
*Lompoc Urgent Care*

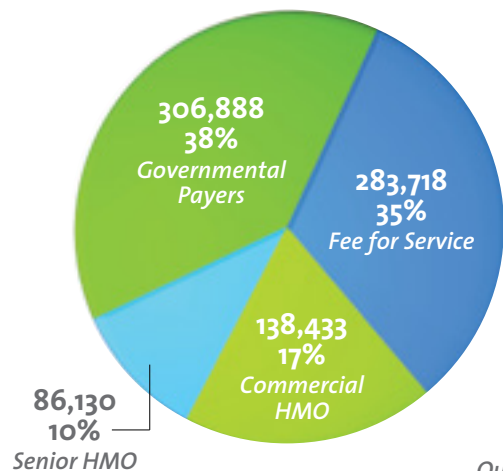
Dr Snow attended UT Health Science Center in Antonio, Texas where she received her medical degree. She completed her internships and residencies at Great Plains Family Medicine Residency Program, Integris Baptist Medical Center, Oklahoma City, Oklahoma. Dr. Snow is certified by the American Board of Family Medicine.

**Pansy Tsang, MD**  
*Pesetas Internal Medicine*

Dr. Tsang received her medical degree from Albert Einstein School of Medicine then her internship and residency at NYU School of Medicine, Internal Medicine Training Program - Primary Care Track. She is board-certified by the American Board of Internal Medicine.

# Sansum Clinic by the Numbers

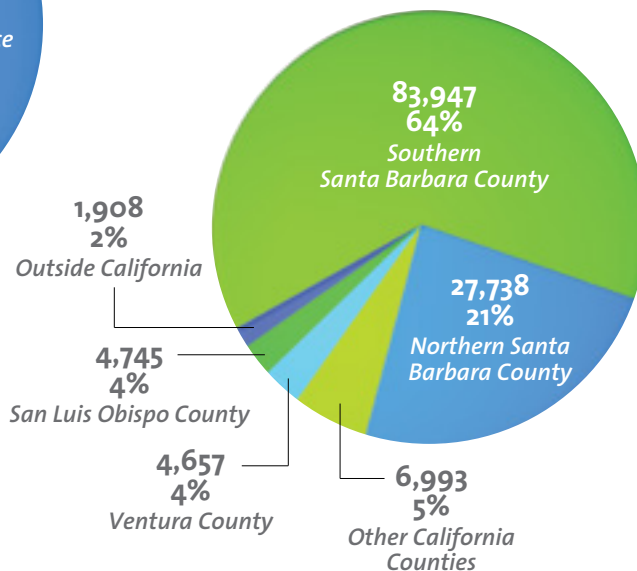
Patient Visits by Insurance Category 2017



Total Patient Visits  
**815,334 Visits**

Distinct Patient Count  
**129,988 Patients**

Patients by County 2017



Sansum Clinic Visits by Department

Department Name	Total Visits
Allergy & Immunology	7,350
Ambulatory Surgical Center (GI)	7,174
Anticoagulation Clinic	3,377
Cardiology	36,596
Clinical Research	27
Dermatology	35,224
Doctors' Weight Management	3,145
Ear, Nose and Throat	12,366
Endocrinology	20,234
Facial Plastic & Reconstructive Surgery	4,180
Family Practice & Internal Medicine	143,466
Foothill Surgery Center	3,792
Gastroenterology	12,602
Genetic Counseling	933
Health Education	6,483
Infectious Disease	1,414
Medical Oncology	43,123
Nephrology	3,412
Neurology	12,361
Neurosurgery	462
Nuclear Medicine	8,026
Obstetrics & Gynecology	31,879
Oncology Nutrition	708
Oncology Social Work	1,096
Oncology Wellness	19
Ophthalmology & Optometry	54,769
Orthopedics	26,996
Pain Management	4,268
Pediatrics & Adolescent Medicine	38,389
Pharmacy	635
Physical Therapy	34,555
Podiatry	13,217
Procedure Center	5,878
Psychiatry & Psychology	8,871
Pulmonary & Critical Care	8,059
Radiation Oncology	27,265
Radiology	92,603
Rheumatology	10,998
Surgery	12,006
Surgical Oncology	38
Travel & Tropical Medicine	1,900
Urgent Care	57,680
Urology	17,758
<b>Total Patient Visits</b>	<b>815,334</b>

Insurer	Total Patient Visits 2017
PPO	260,956
Medicare	250,927
Commercial HMO	131,393
Senior HMO	80,716
Medi-Cal	37,268
Medi-Cal HMO	16,765
Commercial HMO-IPA	7,040
Self-Pay	6,991
Senior HMO-IPA	5,414
Workers Compensation	4,104
Other Fee For Service	3,794
Other	3,787
Indemnity	3,290
Other Government	2,030
Charity Care	609
Occupational Medicine	85
<b>Grand Total</b>	<b>815,334</b>



Sansum Clinic Cardiology Team

# Financial Statements

## Balance Sheet

<b>Assets</b>	December 31, 2017	December 31, 2016
<b>Current assets</b>		
Cash and short-term investments	\$28,037	\$25,309
Patient accounts receivable	\$19,107	\$17,107
Other current assets	\$6,364	\$6,873
Total current assets	<u>\$53,508</u>	<u>\$49,289</u>
<b>Property, plant and equipment, net of accumulated depreciation and amortization</b>	\$76,908	\$72,576
<b>Other assets</b>		
Other assets	\$14,483	\$14,590
	<u>\$144,899</u>	<u>\$136,455</u>

(Amounts in thousands)

<b>Liabilities and Net Assets</b>	December 31, 2017	December 31, 2016
<b>Current liabilities</b>		
Accounts payable and accrued expenses	\$37,361	\$30,449
Current portion of long-term debt	\$3,807	\$3,877
Total current liabilities	\$41,168	\$34,326
<b>Long-term liabilities</b>		
Long-term debt	\$40,605	\$43,395
Other long-term liabilities	\$11,336	\$9,641
Total long-term liabilities	\$51,941	\$53,036
<b>Net assets</b>		
Unrestricted	\$46,081	\$43,307
Restricted	\$5,709	\$5,786
Total net assets	<u>\$51,790</u>	<u>\$49,093</u>
	<u>\$144,899</u>	<u>\$136,455</u>

(Amounts in thousands)





## Statement of Cash Flows

December 31,  
2017 2016

### Cash flows from operating activities

Increase in net assets	\$2,696	\$3,496
Depreciation and amortization	\$9,251	\$9,195
Other changes in operating assets and liabilities	\$3,541	\$(1,905)
Net cash provided by operating activities	\$15,488	\$10,786

### Cash flows from investing activities

Net cash used in investing activities	\$10,422	\$10,474
---------------------------------------	----------	----------

### Cash flows from financing activities

Net cash provided/used in financing activities	\$3,512	\$2,320
Net change in cash and cash equivalents	\$1,553	\$2,008
Cash and cash equivalents, beginning of year	\$19,732	\$21,739
Cash and cash equivalents, end of year	\$21,285	\$19,732

(Amounts in thousands)

## Statement of Operations

December 31,  
2017 2016

### Revenues

Net patient service revenue	\$221,432	\$204,240
Premium revenue	\$67,374	\$67,297
Other revenue	\$14,767	\$12,837
Total unrestricted revenues, gains and other support	\$303,573	\$284,374

### Expenses

Medical service contracts	\$91,363	\$89,633
Salaries and employee benefits	\$86,204	\$79,122
Medical and professional expense	\$93,462	\$83,708
Occupancy expense	\$11,285	\$10,341
Other expenses	\$19,742	\$21,235
Total expenses	\$302,057	\$284,040

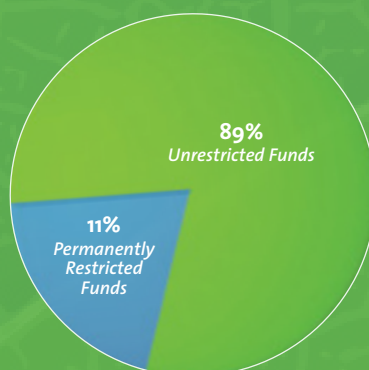
### Excess of revenues over expenses to fund clinical programs

	\$1,516	\$333
--	---------	-------

(Amounts in thousands)

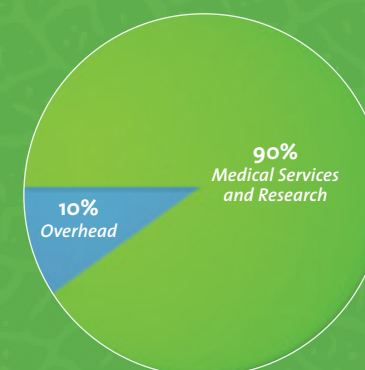
## Endowment Funds

Endowment net asset composition by type of fund as of December 31, 2017 was as follows:



## Functional Expenses

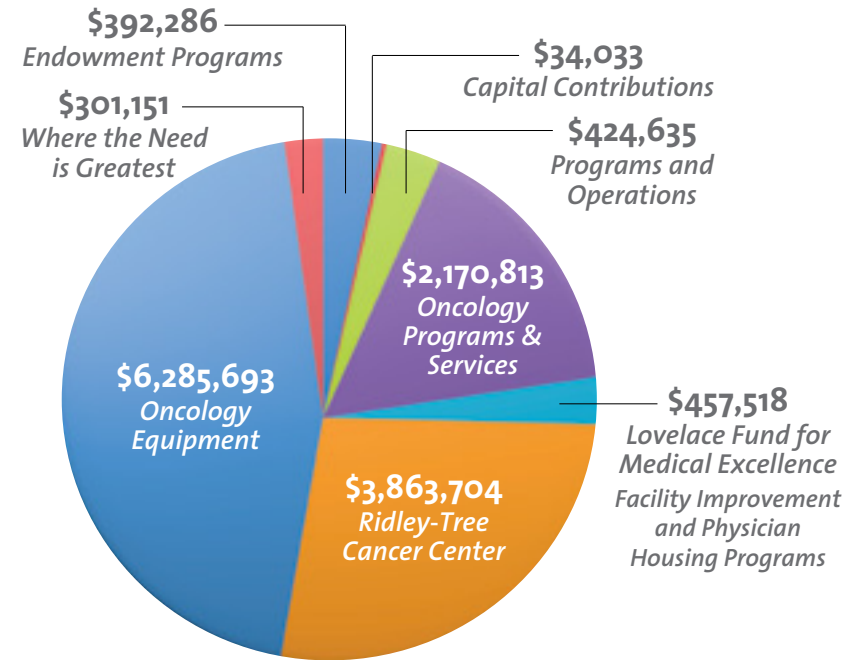
Sansum Clinic provides general healthcare services to residents within its geographic location. Expenses related to providing these services for 2017 are as follows:



# Philanthropy

## Philanthropy at a Glance Funds Raised

Unrestricted Gifts	\$ 301,151
Restricted Gifts	\$ 849,804
Capital Contributions	\$ 10,183,430
Programs and Operations	\$ 2,595,448
<b>Total</b>	<b>\$ 13,929,833</b>



# Philanthropic Support

*We are so grateful to the loyal members of our donor community who help make it possible for us to provide the high quality healthcare our community needs and deserves.*

## Philanthropic support over the last few years has enabled the Clinic to:

- Build the **Ridley-Tree Cancer Center**, a world-class regional diagnostic, treatment and research center, in partnership with the Cancer Foundation of Santa Barbara.
- Expand our **Urgent Care** and **Primary Care** capacity in the newly updated clinic at 215 Pesetas Lane.
- **Modernize our facilities** to enhance the patient experience at the Pediatrics and Adolescent Medicine and Allergy Departments on Hitchcock Way; Obstetrics and Gynecology on Pueblo Street and the Oncology Department in Solvang.
- **Recruit 23 physicians**, including the community's first-ever fellowship-trained oncologic surgeon and a new general surgeon, through shared-appreciation home loans as part of the Physician Housing Program supported by The Lovelace Fund for Medical Excellence.
- **Purchase two mammogram machines** and the **Invenia Automated Breast Ultrasound System** that provides advanced breast screening.
- **Purchase an emergency generator** at Pesetas Lane as part of Santa Barbara's Emergency Preparedness Program.
- Establish the **Prescription Navigator Program**, a pharmacist-led medication therapy management program that ensures the safe, effective, and appropriate use of medications by patients.
- Advance the level of surgical care available in our community through the Clinic's **Visiting Professor of Surgery Education Program** that brings national and international experts to our community each year.
- **Create an education fund** to provide clinical and non-clinical staff with unique personal and professional development opportunities that will expand their value within the Clinic and create a stronger and more dynamic platform for healthcare delivery.
- Provide the underserved residents of our community who have no health insurance with **free diagnostic services** through our partnership with the **Santa Barbara Neighborhood Clinics**.
- **Offer Health Education Programs free** or at a nominal fee.

Please help us meet our top funding priorities. As a nonprofit organization dedicated to healthcare in an era of diminishing insurance reimbursements, our commitment to providing exceptional care will rely, increasingly, on the generosity of our donors.

We are truly grateful for every gift we receive, no matter the amount. Your support contributes to good health for everyone.

You are an important partner in our current and future success. Working together we can continue to better serve you, our patients and the community.

For information on how you can support Sansum Clinic or the Ridley-Tree Cancer Center please contact:



**Dru A. Hartley**  
Director of Philanthropy, Sansum Clinic  
P.O. Box 1200, Santa Barbara, CA 93102-1200  
(805) 681-7726 • [dhartley@sansumclinic.org](mailto:dhartley@sansumclinic.org) • [sansumclinic.org/donate-now](https://www.sansumclinic.org/donate-now)



The **Lovelace Fund for Medical Excellence** is used for programs that assist Sansum Clinic in the recruitment and retention of physicians, including the **Physician Housing Program** and the **Facility Improvement Program**. It is also used for other endeavors which are deemed to ensure medical excellence for our patients.

Sansum Clinic's Board of Trustees established **The Lovelace Fund for Medical Excellence** in 2012 as a tribute to the late **Jon Lovelace** and the **Lovelace Family** for their visionary support of Sansum Clinic.

In addition to the Lovelace Family we also receive support from a number of other community contributors, including our Trustees who have embraced the vision of the Lovelace Family in supporting Sansum Clinic.

The Lovelace Fund for Medical Excellence and the Physician Housing and Facility Improvement Programs help provide a lasting legacy to Sansum Clinic and Santa Barbara and the more than 130,000 patients who trust us with their medical care each year. It also enables the Clinic to keep pace with the rapidly changing healthcare environment, and anticipating the community's needs.



## Physician Housing Program

The very generous financial support of the **Lovelace Family** has been instrumental in the recruitment and retention of highly skilled physicians in a broad range of specialties and practice areas coming to Santa Barbara through our innovative **Physician Housing Program**.

This program assists new physicians in obtaining shared appreciation loans to help with the purchase of homes in our high-priced real estate market. The **23 physicians** who used loans last year saw **33,353 unique patients at 82,605 patient visits** in Cardiology, Gastroenterology, Infectious Disease, Internal Medicine, Neurology, Obstetrics and Gynecology, Ophthalmology, Orthopedics, Pulmonary/Critical Care, Rheumatology and Surgery.



One of the neurologists was recognized by the ALS Association Golden West Chapter as the **2017 Champion of Care** for the 14th Annual Ventura/Santa Barbara County Walk to Defeat ALS for her extraordinary contribution to the care and support of those living with ALS along the Central Coast.

A pulmonologist and critical care specialist was awarded an Excellence in Teaching Award by Cottage Hospital Internal Medicine Residence Program for his contributions to the 2016-2017 class.

An orthopedic surgeon was appointed Chief of Surgery at Goleta Valley Hospital and another physician was elected President of the Central Coast Medical Association, a 700-member organization throughout San Luis Obispo and Santa Barbara Counties.

The physician housing program has been designed to be a revolving fund, whereby the proceeds from future home sales will be used to repay outstanding loans and flow back into the program, where they can be used again to help future physicians meet their housing needs.

## Facility Improvement Program

This program assists us in modernizing our facilities to enhance our patients' experience and support our ongoing efforts to attract the highest caliber physicians from around the United States. Current plans call for **refreshing our clinic at 317 West Pueblo Street** and relocating certain departments to provide additional capacity and improved access to timely appointments.

For information on the Lovelace Fund for Medical Excellence or to make a gift of support please contact **Dru A. Hartley**, Director of Philanthropy at Sansum Clinic at **(805) 681-7726**, [dhartley@sansumclinic.org](mailto:dhartley@sansumclinic.org)

## 2017 Facilities Updates

### 215 Pesetas Lane Remodel

Thanks to generous philanthropic support, we remodeled the multi-specialty clinic at **215 Pesetas Lane**. New floors were installed, the North Entry canopy is complete, external signage is helping patients find their way throughout the campus, and new landscaping has tied it all together.

We **relocated the Prescription Pharmacy inside the building** near Registration. Patients of our brand new and expanded Urgent Care department are being seen quicker as a result of shorter wait times.

We have made a dedicated effort in disaster preparedness for our community. As part of this project, we have installed emergency power that will enable us to serve the community in the case of natural disaster. Sansum Clinic joined the County of Santa Barbara's Emergency Preparedness Program and now participates in the Disaster Healthcare Partnership Coalition, which assures collaborative planning and efficient emergency response.

With a generous gift from **Lee Luria**, Sansum purchased a mobile generator that will provide power to keep our Urgent Care department completely up and running, providing an additional location for our community to receive vital care in such a time. With the Foothill Surgery Center and the Urgent Care department both up on emergency power during a natural disaster, Sansum Clinic and Cottage Hospital will be providing the much needed care our community would need.



*New main entrance at the multi-specialty clinic at 215 Pesetas Lane*

### Pesetas Prescription Pharmacy Now Located Inside Pesetas Main Entrance

**Prescription Pharmacy** is located next to Registration and our newly designed Health Resource Center. Prescription Pharmacy provides our patients with access to a wide range of brand name and generic prescription drugs, health information and medical care, and is expanding immunization services, now offering adult vaccines daily during business hours.

### Newly Designed Resource Center

**The Health Resource Center** moved to a beautiful new space located next to the Pharmacy at the mountainside entrance of the multispecialty clinic at 215 Pesetas Lane. The new location provides patients and their families a welcoming and comfortable space offering community resource guides, health information, help with MyChart, assistance with Advance Care Planning and answers to questions about Sansum Clinic's many programs and services.



*Sheila Millington in the Health Resource Center*

## Allergy & Immunology Department Relocates to 51 Hitchcock Way

**Drs. Myron Liebhaber and Jinny Chang** and the **Allergy & Immunology department** relocated to the newly renovated facility at **51 Hitchcock Way** in Santa Barbara in July 2017. The new location is conveniently located adjacent to our Pediatrics and Adolescent Medicine department.

## Pediatrics & Adolescent Medicine Department Gets a Makeover

The remodel and expansion of our **Pediatrics & Adolescent Medicine department** at **51 Hitchcock Way** was completed in 2017, with a new registration area, cabinetry, workstations, flooring, landscaping and X-Ray space. This has resulted in a better experience for our littlest patients and a fresher workspace for our staff and physicians.



*Sansum Clinic gratefully acknowledges the generous support of our donors \$1,000+ from January 1 to December 31, 2017. Our donors serve an incredibly important role in helping us provide the high quality healthcare our community needs and deserves. Our ability to utilize the most advanced technology and deliver the most compassionate care is why Sansum Clinic is the first choice of 129,988 patients and why the community has been coming to us for their healthcare for 97 years. Working together we can continue to better serve you, our patients and the community.*

# Thank You to Our Donors

## **\$1,000,000+**

Cancer Foundation of Santa Barbara  
Virgil Elings, PhD

## **\$500,000 - \$999,999**

The Wolf Family Foundation

## **\$100,000 - \$499,999**

Guenter and June Ahlers  
Jennie T. Dearmin Trust\*  
Errett-Fisher Foundation  
Jeffrey and Judy Henley/  
J & J Foundation  
Julie Nadel and The Nadel Foundation  
Dr. Nancy O'Reilly  
Mary Lynn and Warren Staley

## **\$50,000 - \$99,999**

Anonymous  
Leslie and Philip Bernstein

## **\$25,000 - \$49,999**

Mr. and Mrs. Paul W. Hartloff, Jr.  
JL Foundation  
Milton Warshaw and Maxine Prisyon/William H. Kearns Foundation  
Julie and Jamie Kellner  
Sansum Santa Barbara Medical Clinic, Inc.

## **\$10,000 - \$24,999**

Anonymous (2)  
James S. Bower Foundation  
Bronwen Brindley, MD and John L. Warren  
Cottage Health  
Christine Garvey and George Gelles  
Frank and Joseph Gila Fund  
Vicki and Bob Hazard  
Heidi Huglin-Deane  
Cynthia C. Huntting  
Lisa Markham  
Kay R. McMillan  
John Mithun and Mercedes Millington/John C. Mithun Foundation  
Montecito Bank & Trust  
Dr. and Mrs. Kurt N. Ransohoff  
Bobbie and Eddie Rosenblatt  
Betsy Sales  
Maryan Schall  
Herbert Simon Family Foundation  
Swanton Foundation  
Anne Smith Towbes  
Mr. and Mrs. William H. Williams

## **\$5,000 to \$9,999**

Anonymous  
Ben May Charitable Trust  
Robert and Christine Emmons  
Nancy Englander

Roberta and Stan Fishman  
Dr. and Mrs. John Gainor  
Giles Family Foundation  
Stephen and Carol Jones  
Todd and Donna Jones  
Fred and Sarah Kass  
Tom Kenny and Susan McMillan  
Marjorie E. Layden  
Steve and Julie McGovern  
The Nichols Management Group, Ltd.  
Nissenson Family Fund  
Santa Barbara Tennis Club  
M. Robert and Lynn Sinclair  
Helga and Francis Sulger  
Elizabeth Vos  
Robert E. Webb and Michael E. Corbett  
Mr. and Mrs. Steve Zola

## **\$2,500 - \$4,999**

Beatrice A. Askman\* Charitable Foundation  
Alexander and Leang Bauer  
Ronald and Sally Burns  
Michael Thain Cameron  
Jeff and Paula Clark  
Mr. and Mrs. Kenneth Coates  
Victor Cole and Patricia Green  
Alfred W. Cortese, Jr.  
Joanie and Roger Craton  
Epic Systems  
Beverlye and Bob Fead



Chris and Caryn Felipe	<b>\$1,000 - \$2,499</b>	Robert K. Hassler	Mr.* and Mrs.* Herbert R. Peterson/David Peterson	<b>Gifts In Kind</b>	Nan Holt
Mr. and Mrs. J. Thomas Fly	Anonymous (6)	Mark Shipp/HUB International	Donald and Ann Petroni	Whitney Brooks Abbott	Lynn Humphrey
John and Charlotte Freeman	Peter and Rebecca Adams	Kimerly A. Hurley, RN	Dr. and Mrs. Richard S. Ponce	Lucinda H. Aguilar	Ray Hunter
Marilyn Gilbert	William S. Adler	Mr. and Mrs. Jeffrey Jacobs	Alan R. Porter and Brenda Blalock	R. Anthony Askew	Beverlye Hyman-Fead
John and Christie Glanville	Nicholas Alexander	Brian S. Johnson	Gloria L. Quesnel	Doris J. Batastini	John Iwerks
Nancy Gong	Arnold and Jill Bellowe Family Foundation	Ann Keesee	Ian and Muriel Ross	Brenda J. Bauldry	Rebecca and Charles Kaye
Mr. and Mrs. Peter W. Gray	Susan A. Bennett	Susan E. Kennedy	Jennifer Royal	Mike Bernstein, MD	Angeleen S. Kildare
Bruce and Kerry Greer	Michael and Shannon Bernstein	Carroll Ketchpel	See You Down The Line, LLC	Shannon Bernstein	Sandra L. Kleidosty
Gloria and Paul Griffin	Ruth E. Brackett	Cheri Klufft	Mr. and Mrs. George Serpa	Geri and Jerry Bidwell	Lisa La Mer
Dru A. Hartley	Drs. Rabindra and S.L. Braganza	Koper Family	George Short and Christy Van Hook Short	Rosalie Bier	Karen Lehrer
Chad and Lilia Hine	Judy A. Brockett	Dr. and Mrs. Ronald G. Latimer	Fred and Stephanie Shuman	Janet Brown	Sarah J. Lind
Dr. and Mrs. Karl Kassity	Donna S. Cannady, RN, FNP	Seymour and Shirley Lehrer	John Sim, MD	Phoebe Brunner	Martha Inman Lorch
Mr. and Mrs. James M. Pollak	Alfred and Julia Clark	Daniel and Gwen Mairs	Dr. Nancy P. Smith	Marcia Burt	Miguel Loya, DO
Victoria Riskin and David W. Rintels	Larry and Shelley Coldren	John and Sally Mandle	Karl Storz Imaging, Inc.	John and Pamela Bury	Leatrice Luria
Rogers Family Foundation	Mr. and Mrs. Charles Cox	William and Shayan McBride	Surfing For Life Foundation	Chris Chapman	Laurie MacMillan
George and Julie Rusznak	Harryette and Jerry David Family Foundation	Lorraine M. McDonnell and M. Stephen Weatherford	Mrs. Jean K. Svoboda	John Clayton	Jerry Martin
Denis and Jennifer Sanan	Bret E. Davis, MD, FACP	Stephen W. McHugh	Rita Taggart-Wexler	Cathy Clemens	Marianna Victoria Mashek
John and Megan Shapiro	Kevin L. De Regt	Dr. James V. and Christine McNamara	Drs. Julie A. Taguchi and Robert M. Nagy	Lindsay Cortina	Ignacio Meza
Mr. and Mrs. Peter Stalker	Ben and Molly Diener	Arthur J. Merovick	Susan Tomasetta	Roger Craton	Tom Mielko
James M. Stubchaer	John and Mimi Elder	James M. Merrick and Elizabeth Matthews	Pat and Beverly Toole	Ursula Dial	Mark Musicant, MD
Jim and Denise Taylor	Exxon Mobil Corporation	Richard and JoAnne Meurer	Bennie and Domincia Valencia	Virginia Diaz, NP	Margaret Nadeau
Union Bank	David and Monica Fishman	Gene Montesano	Lisa M. Valencia	Carol North Dixon	Fritz Olenberger
Ivano P. Vit*	Carlos Fontes	Bob and Val Montgomery	Bob and Marlene Veloz	Heather A. Donovan	Doedy Orchowski
	Joseph and Marilyn Franzia	Steven Moore	Laura Waisler	Liz Downey	Michael Paciano
	Priti Gagneja, MD and M. Salman Haq, MD	The Neary Family	Seth Weingarten and Lynne Silbert	Rob Dunton	Hank Pitcher
	Janet A. Garufis	Tom and Ellen Orlando	Anne V. White, DO	Elkington Photography	John Powell
	Martin and Marcia Grano	Pacer Foundation	Mary F. Wilk	Farideh	Amy M. Rauch
	Karen Handy	Paul and Carol Pease	William and Mona Wise	Kee Flynn	Joan Rosenberg-Dent
	Charles and Carol Hart	The Peebles-Sheen Charitable Foundation	Roy and Edna Yamauchi	Mary A. Fox	Bobbie and Eddie Rosenblatt
	Jim Hartley			Carin Gerard	Berenice N. Ruvalcaba
				Kevin Gleason	Betsy Sales
				Wendy K. Gray	Rick Stich
				Jon Greenleaf	Althea Stroum*
				M. Griscom "Polly"	Bart Tarman
				Mary Gutierrez	Arturo Tello
				Jeremy Harper	Vanessa Tobis
				Dennis Hartman	Joyce Wilson
				Brad Hess	Nicholas Yanagita
				Lori Hoffman	
					*Deceased

### Thank you for your ongoing support of Sansum Clinic.

As a non-profit organization, Sansum Clinic relies on private support so that we may continue our commitment to the healthcare needs of our patients and the community. We have made every effort to ensure accurate information. If there are any errors or omissions please accept our apology and contact **Dru A. Hartley**, Director of Philanthropy at **(805) 681-7726** or [dhartley@sansumclinic.org](mailto:dhartley@sansumclinic.org).

## Sansum Clinic wishes to acknowledge the generous philanthropic support of our physician groups:

### Sansum Santa Barbara Medical Clinic, Inc

Mark Abate, MD  
Sam Ahmad, MD  
Thomas G. Anderson, MD  
Thomas R. Anderson, MD  
Joseph Aragon, MD  
Benton Ashlock, MD  
Thomas Beamer, MD  
J. Kevin Beckmen, DO  
Jeremy Bennett, MD  
Daniel Berger, MD  
Jonathan Berkowitz, MD  
Michael Bernstein, MD  
Tamara Berry, MD  
Julia Billington, MD  
Jerold Black, MD  
Laurel Bliss, MD  
Allan Bosko, MD  
Jason Boyatt, MD  
Rabindra Braganza, MD  
Sushila Braganza, MD  
Daniel Brennan, MD  
Thomas Caves, MD  
Jinny Chang, MD  
Linda Chen, MD

Rosa Choi, MD  
Nicole Christiano, MD  
Eduardo Clark, MD  
Gregory Cogert, MD  
Jessica Cohen-Brown, MD  
William Charles Conway, II, MD  
Carin Craig, MD  
Daniel Curhan, MD  
Karen DaSilva, MD  
Bret Davis, MD  
Vincent DeRosa, MD  
Benjamin Diener, MD  
David Dodson, MD  
Chris Donner, MD  
Steven Dosch, MD  
Charmian Dresel-Velasquez, MD  
William Dunbar, MD  
James Dunn, MD  
James Egan, MD  
John Elder, MD  
Bryan Emmerson, MD  
Todd Engstrom, MD  
Ryan Fante, MD  
David Fisk, MD  
Peter Ford, MD

Robert Fry, MD  
Priti Gagneja, MD  
John Gainor, MD  
J. Greg Gaitan, MD  
William Golgert, MD  
Liana Gonzalez, MD  
Gregory Greaney, MD  
Alicia Guevara, MD  
Mukul Gupta, MD  
Gloria Hadsall, MD  
Jeffrey Hadsall, MD  
William Hahn, MD  
Sawyer Haig, MD  
Saida Hamdani, MD  
M. Salman Haq, MD  
Alan Hersh, MD  
Bryce Holderness, MD  
Glenn Hollingshead, MD  
Taylor Holve, MD  
Benjamin Howard, MD  
Randall Howard, MD  
Farooq Husayn, MD  
James Ingersoll, MD  
Julie Jacobs, MD  
Matti Jansen, MD  
Karen Johnson, MD

Wayne Jonas, MD  
Mark Juretic, MD  
Frederic Kass, MD  
Douglas Katsev, MD  
Ryan Kendle, MD  
Rachel Kernoff, MD  
Robert Kershaw, MD  
Sharon Kim, MD  
Ernest Kolendrianos, MD  
Alex Koper, MD  
Elizabeth Krenz, MD  
Anh Lam, MD  
Vikki Lane, MD  
David LaPatka, MD  
Jeremy Lash, MD  
Ann Lee, MD  
Kyle Lemon, MD  
Susan Lemon, DO  
Lawrence Li, MD  
Myron Liebhaber, MD  
Mark Logan, MD  
Miguel Loya, MD  
David Mandel, MD  
Kiran Mariwalla, MD  
Kari Mathison, MD  
Stanley McLain, MD

Steven McMurtry, MD  
Abhishek Mehta, MD  
Marilyn Mendoza, MD  
Andrew Mester, MD  
Justin Meyer, DPM  
Toni Meyers, MD  
Kelli Miller, MD  
James Moghtader, MD  
Mark Musicant, MD  
Gregg Newman, MD  
Diane Nguyen, MD  
David Nomeland, MD  
W. Kiernan O'Callaghan, MD  
Cecilia O'Dowd, MD  
Richard Onishi, MD  
Edwin Pai, MD  
Grace Park, MD  
Meredith Perrin, MD  
John Petrini, MD  
Dan Pham, MD  
David Phreaner, MD  
Dennis Plesons, MD  
Laura Polito, MD  
Michael Polo, MD  
Richard Ponce, MD  
Christian Powell, MD

Anita Rai, MD  
Kurt Ransohoff, MD  
David Raphael, MD  
John Rasmussen, DPM  
Sylvia Rivera, MD  
Alexandra Rogers, MD  
Stephanie Rothman, DO  
James Scheib, MD  
Mary-Louise Scully, MD  
Stuart Segal, MD  
Colin Shafer, MD  
Michael Shenoda, MD  
Mark Silverberg, MD  
John Sim, MD  
Gabriella Snow, MD  
Marta Sovilj, MD  
Nicole Stern, MD  
Cathy Straits, MD  
Alan Sugar, MD  
Julie Taguchi, MD  
Reyna Talanian, MD  
Sara Taroumian, MD  
Heather Terbell, MD  
Pamela Thiene, MD  
Scott Tobis, MD  
Rachel Trautwein, MD

Pansy Tsang, MD  
John VanderHeide, MD  
Rafael Victoria, MD  
Anne White, DO  
Avery Wilmanns, MD  
Mark Wilson, MD  
Jay Winner, MD  
Jeffrey Yim, MD  
Hsien Young, MD  
Marc Zerey, MD  
David Zisman, MD  
James Zmolek, MD

### Radiation Center Medical Group

Lindsay Blount, MD  
George Cheng, MD  
Shane Cotter MD, PhD  
W. Warren Suh, MD

### Santa Barbara Hematology Oncology Medical Group

Novejot K. Sekhon, MD  
Thomas Woliver, MD

## Staff Supporters:

Anonymous (2)  
Kristen Adams  
Cynthia Ambriz-Gasser  
Youngmi An  
Juli Askew  
Alison Baistrocchi  
Alexander Bauer  
Jennifer Blankenbeckler  
Brittany Braden  
Susana Briseno  
Diana Bullock Metoyer, RN CDE  
Donna S. Cannady, RN, FNP

Victor M. Castanon  
Pam Challis  
Teresa Childers  
Tom Colbert  
Lyndsy Collier  
Lindsay Cortina  
Gary Cummings  
Kristin DeHahn  
Sherri Diaz  
Noel L. Diaz  
Carol Doderio, NP  
Janet Drayer

Allyson Edwards, OT, CHT  
Julie Elledge  
Dawn Elliott  
Jill Fonte  
Wendy K. Gray  
Sandy Green  
Robert Gutierrez  
Karen Handy  
Dru A. Hartley  
Dennis Hartman  
Brad Hess  
Chad Hine

Sam Howland  
Kimerly A. Hurley, RN  
Sean Johnson  
Gwen Jones  
Karen Jorgensen  
Ann Keesee  
Susan E. Kennedy  
Sheryl King  
Collene Kuesis  
Matt Kunkel  
Betty M. Lee  
Aaron Lewis

Kimba Madsen  
Julie M. Martin  
Linda D. Matis, MFT  
Sherry L. McBride  
Cat Morales  
Virginia Myers  
Karen Neary  
Erna Nielsen  
Pamela Plummer, PNP  
Gloria L. Quesnel  
Judith Anne Rand, NP  
Amy M. Rauch

Julie M. Reed, PA  
Jennie Rodriguez  
Christi A. Satchwell  
Danielle Sharaga  
Brett E. Simon, OD  
Alyson Lamothe Sorensen, PT  
Tammy Stockero  
Betsy Sweda  
Amanda Sweet  
Chris Terpening  
Clarence Thompson  
Beverly Toole

Talitha Ulloa  
Lisa M. Valencia  
Sarah Washburn  
Margaret Weiss  
Cheryll Willin  
Dr. N. Genevieve Wu

# Sansum Clinic Legacy Society

Today, more than ever, philanthropic support is essential to our mission to provide an excellent healthcare experience, recognizing our first priority is the patients we serve.

By leaving a lasting legacy to Sansum Clinic, you will long be remembered for your thoughtfulness and generosity. Your gift will provide future generations with the quality healthcare that you have come to expect – and receive – from our outstanding physicians and healthcare providers at Sansum Clinic.

Sansum Clinic’s **Legacy Society** honors the loyal individuals who have included Sansum Clinic in their estate plans. Our members are dedicated to helping Sansum Clinic bring

together the best physicians, the latest technologies and the most comprehensive healthcare to meet the specialized needs of our community.

If you have already provided a gift in your estate plan, please let us know so we may thank you and include you as a member in our Legacy Society.

If you wish to leave a gift or would like information about the Legacy Society, please contact **Dru A. Hartley**, Director of Philanthropy, at **(806) 681-7726** or **dhartley@sansumclinic.org**.

*We would like to acknowledge and thank the members of the Sansum Clinic Legacy Society.*

## Sansum Clinic Legacy Society Members

William R. Allen	Drs. JW and Sue Colin	Dr. Daniel and Jean Gibson	James Kenneth Hill*	Dr. and Mrs. George Messerlian	Ed and Bobbie Rosenblatt
Alves Family Living Trust*	Mr. and Mrs. Charles Cox	Leonard and Cathleen Grabowski	Daisy J. Hudson*	John W. and Christine C. Morrisset	Richard* and Maryan Schall
Beatrice A. Askman* Charitable Foundation	Mr. and Mrs. Robert William Cox, Jr.*	Lucile R. Graham*	Heidi Huglin-Deane	Jennifer Neal	James D. Scheinfeld*
Dr. James P. and Margaret* B. Barbabella	Robert G. and Elnora J. Cuillier*	Ursula Parola Greditzer	The Ishibashi Trust*	Esther A. Nielsen*	Anthony Spinella and Brenda Joyce-Spinella
Garrison E. and Kathleen A. Bielen	Azile L. and Florence H. Currier*	Gloria G. Green	Paul Jaconette	Mr. and Mrs. Bernard Novatt	Ailie E. Sten*
Dr. Linda L. Branch and Marvin J. Branch	Jennie T. Dearmin* Trust	Jon W. and Barbara K. Greenleaf	The Kaye Family Trust	Herbert R.* and Barbara Burke Peterson*	Elna R. Thuesen*
Dr. and Mrs. Peter Brill	Dr.* and Mrs. Wilton Doane	John S. Haigh* and Margaret Neil Haigh* Family Trust	Mary Kershner*	Kurt N. Ransohoff, MD	Ivano P. Vit*
Mary Miller Rose Bruick*	Dr. and Mrs. C. Christopher Donner	Ellie* and Tom Harriman	Marion Crawley Lamont*	C.H. Reisner*	The William L. Wayne* and Marsha J. Wayne* Family Trust
H. Blake and Patricia* McNamara Chatfield	Florence Mary Franco*	Melville H. Haskell, Jr., MD*	Edward T. Lang* and Bertha Lang	Donald B. and Alita W. Rhodes	Robert Eugene Wright*
Mrs. Sharon L. Clenet-Purpero	Tim and Linda Gamble	Ethel Heller*	Marilynn Lang	Drs. Ann and Mike* Rice	Clifford E.* and Dorothy P. Wrightson*
		Ardis O. Higgins*	Ray and Vicky MacGregor		*deceased
			Theodore Mazzini		
			Dr. James V. and Christine McNamara		

*A Legacy of Giving*

# Thank You!



## Campaign for Our New Cancer Center Donors

*Sansum Clinic and the Cancer Foundation of Santa Barbara would like to thank our donors for ushering us into a new era of cancer care with the opening of the Ridley-Tree Cancer Center.*

### \$10,000,000 +

Lady Leslie Ridley-Tree

### \$5,000,000 - \$9,999,999

Cancer Foundation of Santa Barbara

### \$2,500,000 - \$4,999,999

Virgil Elings, PhD

Santa Barbara Cottage  
Hospital Foundation

The Wolf Family Foundation

### \$1,000,000 - \$2,499,999

Roger K. Bower  
Jim & Wendy Drasdo  
Hugh & Hunter Foster Family  
Anna & David Grotenhuis

Judy & Jeff Henley  
Jurkowitz Family  
William & Nancy Kimsey  
Shirley & Seymour Lehrer &  
The Lehrer Family Foundation

Lillian & Jon\* Lovelace  
Dr. Nancy O'Reilly &  
Daughters Lauren,  
Leigh & Ragan  
Sansum Clinic

Maryan Schall  
Elaine Stepanek Foundation,  
Trust & Estate

### \$500,000 - \$999,999

Bossé Foundation  
Haigh Estate

Ann Jackson Family Foundation  
Herbert & Elaine Kendall

The Lyons Family  
Dale Marquis

Mosher Foundation  
The RoKe Foundation

Tippy & Eric Schulte

### \$250,000 - \$499,999

Victor Atkins  
The Bollag Family  
G.L. Bruno Associates

Les & Zora Charles  
Harchalk Estate  
Hutton-Parker Foundation

Outhwaite Foundation  
Santa Barbara Foundation  
Ann & Ken Stinson

Williams-Corbett Foundation  
Otis Williams Trust  
Ron & Betty Ziegler

### \$100,000 - \$249,999

Christopher & Anita  
Anderson  
Bitsy & Denny Bacon  
Lee Bacon  
Leslie & Philip Bernstein  
Sharon & David Bradford

Change A Life Foundation  
Dougherty Trust  
Errett-Fisher Foundation  
Julie & Bill Esrey  
The Hunter Foster Family

Felicie & Paul Hartloff  
Vicki & Bob Hazard  
Joan & Robert Hollman  
Jackie Inskip  
The Kemmerer Family  
Foundation

Eralda Kogan Charitable  
Remainder Trust  
Christy & George Kolva  
Fred & Joyce Lukas  
Jim & Alicia McFarlane  
Susan & William McKinley

William & Jocelyne Meeker  
Carolyn & Art Merovick  
The Merovick Family  
(W. S. Farish Fund)  
Val & Bob Montgomery  
The Ogle Family

Bobbie & Gerry Rubin  
Alison Wrigley & Geoffrey  
Clafflin Rusack  
John & Randi Sanger  
Snider Foundation  
Mary Lynn & Warren Staley

Judy Stanton\*  
Carole & Sebastiano Sterpa  
Alice Tweed Tuohy  
Foundation

\*Deceased



# Over \$48 Million Raised!

## \$50,000 - \$99,999

Jeffrey & Margo Baker  
Barbakow  
Tim & Ginny Bliss  
Kelly & Hugh Boss

James S. Bower Foundation  
Tim & Louise Casey  
Bob Christie  
Dan & Diane Gainey

Albert & Caroline Gazin  
Howard & Nancy Gilmore  
Joe & Beverly Hardin  
Jim & Chana Jackson

Janeway Foundation  
Kenneth & Frances Jewesson  
Mithun Foundation  
Montecito Bank & Trust

Ron & Susan Morrow  
Bob & Lynn Nakasone  
QAD  
Bobbie & Eddie Rosenblatt

Selby\* & Diane Sullivan  
Anne Smith Towbes  
Turpin-Allebrand Families  
Jack Votey

## \$25,000 - \$49,999

Brier & Kent Allebrand  
Patricia Aoyama &  
Chris Kleveland  
B & B Foundation

Don & Susan Bennett Family Fund  
Ed & Sue Birch  
Barbara Clark  
Michael & Marni Cooney

Robert & Christine Emmons  
Dennis & Frederika Emory  
Roberta & Stan Fishman  
Dan & Debbie Gerber

Robert & Nancy Gregory  
Bob & Robyn  
Howard-Anderson  
Sarah & Fred Kass

David Keller  
Bill & Marian Nasgovitz  
Regina & Rick Roney  
Rick & Carolyn Scott

Jim & Ingrid Shattuck  
Candy Waldron  
Dr. Tom & Diane Weisenburger

## \$10,000 - \$24,999

Anonymous  
Peter & Becky Adams  
Cooper Allebrand  
Ellery Allebrand  
Bonnie Baas  
Brent & Sue Bickett  
Jill & John C. Bishop, Jr.  
Peter & Kati Buehler  
Tom Campbell  
Catherine Cavaletto  
Tom & Christy Condon -  
Condon Family Foundation

Janet & Richard Danehy, Sr.  
Sheila & Jim Davidson  
Reece & Christine Duca  
Tom and Nancy Elsaesser  
Foundation  
Nayda Escalera  
Jan Everote  
David & Monica Fishman  
Don & Kristen Galloway  
Bill Hepp  
Kurt Huffman &  
Pamela Stafford Huffman

Shari & George Isaac  
Brian Johnson  
Gertrude Johnson  
Todd & Donna Jones  
Dennis & Katharine  
Jorgensen  
Rebecca & Charles Kaye  
Bruce & Michelle Kendall  
Tom Kenny & Susan  
McMillan  
The Kunkel Family  
The Lawrence Family

Elizabeth Leddy  
Judy Little  
Donald R. Logan  
Don & Rose\* Louie  
The Lucky Fund  
Calvin & Phyllis Marble  
Kathleen Mayes  
Julie & Steve McGovern  
Steve & Nicole McHugh  
Kay McMillan  
Tim & Cindy Metzinger

Gene Miller &  
Sharyne Merritt  
Jim & Mary Morouse  
Roger & Almeda Morrison  
Julie & Jack\* Nadel  
The Neary Family  
The Nissenson Family Fund  
Richard Nordlund  
Walter Orso & Family  
Jany & Dick Pearson  
Constance & James Pollak  
Elizabeth Rand & Family

Dr. & Mrs. Kurt N. Ransohoff  
Julie & George Rusznak  
Mark Shipp/  
HUB International  
Kimberly Schizas &  
Mark Linehan  
Nancy Schlosser  
Scott Family Foundation  
George & Sally Serpa  
Herbert Simon Family  
Foundation  
Ellen & Rick Stein

Dr. Warren & Heather Suh  
Francis & Helga Sulger  
W. Pendleton &  
Mary Alice\* Tudor  
Union Bank  
United Way of Santa Barbara  
County  
Nicholas & Patricia Weber  
Richard & Frederica Welch  
John Wilke  
Harold Williams\* &  
Nancy Englander

## Up to \$9,999

Anonymous (3)  
Edward & Linda Aasted  
Mark & Caroline Abate  
Ross & Mary Adams  
Melanie & Joseph Allen  
Mark Alvarez  
Cindy Ambriz-Gasser  
American Riviera Bank  
Youngmi An  
Jose & Maria Andrade  
Marc Appleton &  
Joanna Kerns  
James N. Arabian &  
Mary B. Rogers  
Meredith Armienti  
Lee & Sheila Asseo  
George & Gage Azelickis  
Alison Baistorcchi  
Col. & Mrs. Michael Baker  
Margery Baragona &  
Jim Wilson

Charles Bargiel  
Rona Barrett  
Diane Baskin  
Dr. Robert & Esther Baum  
Joan Bennett Family Fund  
Alan & Marilyn Bergman  
Dr. Jonathan &  
Stephanie Berkowitz  
Rodney Berle  
Helen Bernson  
Michael & Shannon  
Bernstein  
Jack & Marguerite Bianchi  
Linda Bird  
Marcus & Nancy Bird  
Jennifer Blankenbeckler  
Gill & Linda Blonsley  
Geoff & Polly Bloomingdale  
Lindsay Blount, MD  
Dr. David & Joan Bohn  
John & Pamela Bond

Blanca Bordas  
David & Louise Borgatello  
Beverly & Peter Borneman  
Marc & Carol Borowitz &  
Rincon Events  
Boulder Associates  
Paul Bowron  
Brittany Braden  
Bragg Crane & Rigging  
Merna Braun  
Kelley & Bill Brennan  
Joyce Brisby  
Susie Briseno  
Brittingham Family  
Foundation  
Helen Brown  
Judy Senning-Brown\* &  
Willie Brown  
Lois & Sonny Brown  
William Brown & Helen Ines  
Michele & Arnold Brustin

Bob & Patty Bryant  
Karl & Katherine Burrelsman  
Marcy Burton  
Nigel & Connie Buxton  
Jack & Karen Byers  
Annette & Dr. Richard Caleel  
Tom & Karen Carey  
Dr. David & Sarah Carlson  
Stephanie & Dana Carlyle  
Dr. Lillian Carson  
Vic Castanon  
Fee Chang  
Cecily Chavez  
Drs. George Cheng &  
Annie Pham-Cheng  
Friends & Family of  
Carolyne Chery  
Mouline Chiourn  
Paul & Mary Jo Chrestenson  
Felicia Chukwuka  
Jonathan & Wendy Church

Drs. Louise Clarke &  
John Carbon  
Gloria Clements  
Monica Cluff  
Ken & Betsy Coates  
Tom Colbert  
Lyndsy Collier  
Mary Conrad  
W. Charles Conway, MD  
Yvonne Cooper  
Chris Corpuz &  
Donna Kell, MD  
Daniel & Lindsay Cortina  
Drs. Shane Cotter &  
Jessica Sexton  
Alfred\* & Johanna Crain  
Joanie & Roger Craton  
Lillian Cross-Szymanek  
John & Danielle Crowder  
Gary Cummings  
Norma Curtis

Edith Dartanner  
Bret E. Davis, MD, FACP  
Suzanne Dean  
Michele DeCant  
Kristin DeHahn  
Elliott & Linda Dell  
Suzanne de Ponce  
Sherri Diaz  
James Dixon  
Billie Dodson  
Dick & Robin Drew  
Barbara Dunaway  
Sean Dunn  
Rob & Susan Dunton  
Jane Dyruff  
Jason Ealand  
Julie Elledge  
Bobbi & the Elliott Family  
Dawn Elliott  
Dr. Eugene & Ruth Ellis\*

Katina Etsell, RN  
Julie Evans  
Karen & Bill Evenden  
The Falstrom Family  
Sally Fauntleroy  
Beverlye Hyman Fead &  
Bob Fead  
Sherri Feldman  
Amy & Frazier Findlay  
Gary & Peggy Finefrock  
Robert A. Finkelstein  
Regina Fletcher  
Mr. & Mrs. J. Thomas Fly  
John Flynn  
Paul & Kee Flynn  
Mia Marie Fonseca  
Jill & Joseph Fonte  
Judy Foreman  
Vicki & John Fowler  
Robyn Freedman

\*Deceased

## Up to \$9,999 (continued)

Tom & Jacque Fuller	Barbara & Joe Howell	Ken & Teri Lebow	Craig & Terri Mulford	Dr. Pamela Post	Pete Schulte & Family	Talitha Ulloa
Eric & Teri Gabrielsen	Sam Howland	Frank* & Hing Lee	Dennis & Anne Murphy	Don & Linda* Pratt	Henry & Suzanne Schwake	Lisa Valencia
Caroline Gadsby	Heather & Ben Hudson	Vivian Leslie	Tahmineh Myers	Sheila & Thomas Prendiville	Gail Shannon	Ann Vezzey
Gregory Gallant & Christine Nolte	Kim Hurley	Jon Levin & Diane Miller-Levin	Mrs. Raymond King Myerson	Joan & Stephen Price	Danielle Sharaga	Bob & Marlene Veloz
Bill & Karen Gallivan	Jim Hyman & Leslie Weisberg	Anita Lewis*	Spencer & Myra Nadler	Cliff & Jan Purcell	Fred & Stephanie Shuman	Cecilia Villines
Garden Club of Santa Barbara	Beatriz Hyp's Family & Friends	Ethel Li	Egidio Natale	Martha Purl	John Shute	Elizabeth Vos
Janet A. Garufis	Marion Inchaustehui	Bruce & Noreen Livingston	Jennifer Neal	David & Lisa Raphael	Halina Silverman	Laura Waisler
Dianne & Ray Gateley	Nancy Irvine	Joel & Kay Lopate	Gary & Anna Nett	Amy Rauch	Bob & Lynn Sinclair	Jo Wagner
Carol Geer	William & Virginia Isbell	Doug Lorch & Martha Inman Lorch	Drs. Gregg & Marjorie Newman	Barry & Margaret Reis	Sidonia Slaff	Thomas Walsh
John Gehret	Hollye & Jeffrey Jacobs	Ann Lorimer	Peter, Mirielle & Natalie Noone	Joshua Reis	Ken & Elizabeth Slaughter	C.J. & Beth Ward
Ben & Dorothy Georges	Doralee Jacobson	Connie Lund	Duane Nordlund	Morgan Reis	Alan Slifka Foundation	Montague & Nancy Ward
John & Elizabeth Gerig	Teresa Jellison	Tom & Christy Luria	Northern Trust	Erica Reynolds' Family & Friends	Debra Smalley	Sarah Washburn
David & Anne Gersh	Penny Jenkins & Gregg Hackethal	Gloria Lushing	Robert & Alexandra Nourse	Doris & Donald Ribble	Alan & Laura Smith	William L. Wayne
Arnold Gilberg, MD, PhD	Joan Jennings	Peter & Leslie MacDougall	Steve Oliver	George & Marlene Riemer	Andrea Smith	Barbara Weaver
Marilyn Gilbert	Alvin & Helen Jermagian	James & Charlotte MacMillan	Belita Ong & Gordon Auchincloss	Rebecca Riskin*	Marilyn Smith	Robert Webb & Michael Corbett
Gilead Sciences	David & Lillian Jewell	Kimba Madsen	Eric & Kelly Onnen	Victoria Riskin & David W. Rintel	Mary Solis	Seth Weingarten & Lynne Silbert
Dolores Gillmore	Dorothea Johnson	Mary R. Mamey	Maria Ordaz	John & Barbara Ritter's Family & Friends	David & Carolyn Spainhour	Margaret Weiss
Carmine & Dolores Giorgio	Sean & Kendra Johnson	B.L. Manger Foundation, Inc.	D. Bruce Ostermann	Judith Roberson	Kurt & Jan Speier	Alan & Sharon Werthheimer
Gail Goldmuntz	Gwen Jones	Elizabeth & Peter Mann	Kay Ostermann's Family & Friends	Jennie Rodriguez	Scott & Terri Speier	Frank & Parm Williams
Ann Goodrich	Gerd & Pete Jordano	MarBorg Industries	Jeff Overeem	Thomas Rollerson & Michael Erickson	Lynn Sprecher	Cheryll Willin
Ruth & David Green	Karen Jorgensen	Carol Marsch	Peter & Shelley Overgaag	Ron & Therese Romanelli	Steve Starkey	Lori Willis
Dr. Dan Greenwald & Anita Presser	Nancy Kaplan	Fred & Mary Marsh	Dr. William & Jennifer Pace	Jim Romeo & Christine D'Arco	Nancy Steele	Wilson Foundation
Suzanne Gregory	Karl & Patty Kassity	Alan* & Pamela Martin	Nancy Palke	Inge Rose	Heather & Ben Stefanski	Peter & Jan Winn
Sharon Grix	Louise & Bruce Keeler	Audrey Martinson	Anastasia Patchick	Dr. Joel & Molly Rothman	Jay & Connie Stein	Tracie Winstrom
Pamela Grossman	James & Diana Kennett	John & Dinah Mason	Phoebe & Jack Patterson	Scott & Karen Rowland	Charles Stevens	William & Mona Wise
Mukul Gupta, MD & Bindu Kamal, MD	Mrs. Mansouren Khalafi	Sherry Massey	Pearson Automobile Co.	Travis & Julie Rushing	Frank & Kay Stevens	Dr. Tom & Virginia Woliver
Norm & Jane Habermann	Linda Kiefer	Mary Ellen & Daniel McCammon	Drs. Juliet & Brandon Penn	Kevin & Susan Ryan	Jacqueline Stevens	Alison Wollitzer
Terry & Tessa Hamermesh	Ethel King	Carolyn McCarl	Terry Perkins	Martha Saatjian	Gail Stichter	Rev. Michelle Woodhouse
Dru A. Hartley	Linda & Bill Kitchen	Carol McHenry	Jean Perloff	Mr. & Mrs. Andre Saltoun	Tammy Stockero	Dan Wright & Joyce Jerge
Dennis & Lucinda Hartman	Barry & Jill Kitnick	Jaci & Marly McMurry	Rosemary Peters	James & Glenda Sampson	Ana & Todd Sullivan	Ralph Wright & Laurel Posey
Evelyn Heinrichs	Terry Kleid	Kathryn McMurray*	Tricia Peters	Steve Sander	Jack Suzar & Linda May	Thomas & Tracy Wright
Heidi Heitkamp's Friends & Family	Wayne & Audrey Kliman	Dr. James & Christine McNamara	Donald & Doris Peterson	Sheldon & Alice Sanov	Jean K. Svoboda	Dr. N. Genevieve Wu
Sandra Helps	David & Susan Kohl	John & Joanne Meaney	Eugene Peterson* & Nancy Darrow	Santa Barbara Tennis Club	Betsy Sweda	Carolyn & Phil Wyatt
Denise Hengels	P. Kohlen	Nona Medina	Peterson Family	Santa Barbara Water Vendors	Amanda Sweet	Grace & Edward Yoon
Marianne & James Henry	Beth Koss	Craig & Sharon Meister	Carol & Jeff Petrini	Christi Satchwell	Julie Taguchi, MD	Eric Zahn & Stacey Geldin
The Higgins Trapnell Family Foundation	Karen Kowalski	Hale & Anne Milgrim	Kenneth Pettit	Diane & Douglas Scalapino	Masoumeh Tajbakhsh	Jane Zonka
Harold & Shirley* Hill	Andrew Kröes	Janet Millar	Roger & Diana Phillips	Ethel & Howard Scar	Carmelo & Antonia Tasca	Patricia Zucherman
Chad & Lilia Hine	Elizabeth & Philip Kryder	Alan & Mary Jane Miller	Ann Picciuto & Rick Gehrke	David & Judy Schiefen	Susan Taylor	Neil & Karla Zuehlke
Thomas Holt & Myra Fujimoto-Holt	Collene Kuesis	Chris & Mireille Mills	Meriann Plamondon	Beth Sexsmith	Roberta Teague	
Jerry Horan	Barbara Kummer	Gene Montesano	Mike Poley & Family	Otto & Myra Schleich	Lillian Teran	
Anne & Randall Howard	Bill & Carolyn Kyle	Ralph & Charlotte Moore	Laura Polito	Stanley Schlosser	Chris Terpening	*Deceased
	Patricia Latham*	Cat Morales	Alan Porter & Brenda Blalock	Patricia Schuette	Clarence & Shalea Thompson	
	Robert & Maryann Latham	Mark & Susan Mosby	Cherry Post		Cassandra Thomsen	
	Dr. Ronald & Beverlie Latimer				Beverly & Pat Toole	
	Marjorie Layden				Robert & Ann Townsend	
					Paul & Vivi Tziouvaras	



### Sansum Clinic Board of Trustees

Janet A. Garufis, Chair  
 Ed Rosenblatt, Vice Chair  
 Vicki Hazard, Vice Chair  
 Michael L. Bernstein, MD  
 Kenneth Coates  
 Chris Corpuz  
 Roger P. Craton  
 Bret E. Davis, MD

Christine Garvey  
 Paul Hartloff  
 Chuck Kaye  
 Tom Kenny  
 Ronald G. Latimer, MD  
 Julie McGovern  
 Steve McHugh  
 James McNamara, MD

Art Merovick  
 Maxine Prisyon  
 David A. Raphael, MD  
 George Rusznak  
 George Short  
 Beth Vos

### Honorary Trustees

J. Thomas Fly  
 Maryan Schall  
 William Wayne\*

\*Deceased

### Administration

Kurt N. Ransohoff, MD, FACP, CEO  
 Chad Hine, COO  
 Alex Bauer, CFO



# Mission

*Sansum Clinic's mission is to provide an excellent healthcare experience, recognizing our first priority is the patients we serve.*

# Vision

*As a premier integrated delivery system we provide high-value healthcare to the communities we serve, managing the population's healthcare needs while also creating a model of care that will thrive in California's rapidly changing healthcare arena.*

# Values

*Compassion  
Accountability  
Respect  
Excellence  
Stewardship*



1 (800) 4-SANSUM [www.sansumclinic.org](http://www.sansumclinic.org)



Like our Facebook page  
[facebook.com/sansumclinic](https://facebook.com/sansumclinic)



Follow us on Twitter  
[twitter.com/sansumclinic](https://twitter.com/sansumclinic)



Watch our latest videos  
[youtube.com/sansumclinic](https://youtube.com/sansumclinic)



Share with us on Instagram  
[instagram.com/sansumclinic](https://instagram.com/sansumclinic)



Follow us on LinkedIn  
[linkedin.com/company/sansum-clinic](https://linkedin.com/company/sansum-clinic)

*Sansum Clinic is a 501(c)(3) California Nonprofit Public Benefit Corporation, and is accredited by the Institute for Medical Quality.*